



ENVIRONMENTAL ASSESSMENT BOARD

VOLUME: 184

DATE: Monday, March 26th, 1990

BEFORE: A. KOVEN, Chairman

E. MARTEL, Member



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EA-87-02

HEARING ON THE PROPOSAL BY THE MINISTRY OF NATURAL
RESOURCES FOR A CLASS ENVIRONMENTAL ASSESSMENT FOR
TIMBER MANAGEMENT ON CROWN LANDS IN ONTARIO

IN THE MATTER of the Environmental
Assessment Act, R.S.O. 1980, c.140;

- and -

IN THE MATTER of the Class Environmental
Assessment for Timber Management on Crown
Lands in Ontario;

- and -

IN THE MATTER OF a Notice by the
Honourable Jim Bradley, Minister of the
Environment, requiring the Environmental
Assessment Board to hold a hearing with
respect to a Class Environmental
Assessment (No. NR-AA-30) of an
undertaking by the Ministry of Natural
Resources for the activity of timber
management on Crown Lands in Ontario.

Hearing held at the Offices of the
Environmental Assessment Board,
2300 Yonge Street, Suite 1201, Toronto,
Ontario, on Monday, March 26th,
1990, commencing at 10:00 a.m.

VOLUME 184

BEFORE:

MRS. ANNE KOVEN
MR. ELIE MARTEL

Chairman
Member



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<u>Witness:</u>	<u>Page No.</u>
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I N D E X O F E X H I B I T S

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1 ---Upon commencing at 10:15 a.m.

2 MADAM CHAIR: Good morning. Please be
3 seated.

4 Mr. Cosman, we are not going to take up
5 much of your time because I know you are anxious to get
6 on with Panel 2.

7 I am going to take about five minutes
8 just running down a list of procedural matters that we
9 are not going to discuss right now but we will make
10 time to do it later.

11 The first matter, we are expecting a
12 report on the negotiations on April the 3rd. If
13 anybody wants to comment on that, if there has been
14 some change that we don't know about, you can comment
15 on that after five tonight. We are not going to be
16 discussing any procedural issues during the course of
17 the hearing day from now on, all that will take place
18 at the end of the hearing day. That is what we have
19 decided to do.

20 We did a rough analysis of the amount of
21 hearing time that we have devoted so far to discussing
22 these issues and our very rough analysis is about 20
23 per cent of this hearing has been taken up with
24 discussion on various matters that we think shouldn't
25 have pre-empted evidence, and so from now on that will

1 be at the end of the day.

2 And we are going to be scoping Panel 3
3 tomorrow evening Tuesday, March the 27th at five
4 o'clock. We are going to be discussing the satellite
5 hearings in northeastern Ontario the evening of April
6 the 3rd in Thunder Bay, again at five or 5:30.

7 I think the parties know at this point
8 that we are arranging our Toronto hearing location when
9 we return in May and it will be at 151 Bloor St. West
10 which is the facility of the Ontario Highway Transport
11 Board.

12 The Board has retained Mr. Herman
13 Turkstra to be our counsel. Mr. Turkstra will be here
14 this afternoon. The finalized terms of reference for
15 his employment will be sent out later today. We thank
16 the parties who commented for doing so.

17 Oh, yes. Mr. Martel has made the
18 suggestion - I think it's a good one - and, that is, we
19 are going to have set times for breaks and lunches and
20 we will try to sit these very regular hours.

21 Our normal hearing day will be from 8:30
22 until 5:00. We will be breaking from 10:10 in the
23 morning until 10:30, we will have lunch from 12:00 to
24 1:30 each day and an afternoon break from 3:10 to 3:30.
25 This should give us all an opportunity to make our

1 phone calls and do all the things we have to do during
2 the course of the day.

3 Finally, is Mr. Hanna here today? Hello,
4 Dr. Quinney.

5 DR. QUINNEY: Good morning, Madam Chair.
6 Mr. Hanna is at a different hearing today.

7 MADAM CHAIR: All right. I will tell you
8 then, Dr. Quinney, that in our ruling in February we
9 left it for you to come back to us with respect to your
10 cross-examination of Panel 17 and that had been a
11 matter that we thought was left over in terms of that
12 ruling, and I would like you to approach the Board some
13 time this week to tell us what you propose to do about
14 that.

15 DR. QUINNEY: Fine.

16 MADAM CHAIR: Thank you. And those are
17 all the matters that we wanted to bring to your
18 attention this morning.

19 And why don't we start with Panel 2, Mr.
20 Cosman.

21 MR. COSMAN: Thank you, Madam Chair. Is
22 this really happening, can I begin?

23 MADAM CHAIR: Yes.

24 MR. COSMAN: Madam Chair, I am calling as
25 the next two witnesses, as you know from the witness

1 statements filed, Mr. Cam Watson and Mr. Michael Ross.
2 I believe you have before you, and they have been filed
3 with the Board some time ago, some considerable time
4 ago now, the reports that these witnesses will be
5 speaking to, but perhaps as the first order of the day
6 once a Bible is obtained they ought to be sworn as
7 witnesses.

8 MADAM CHAIR: Yes.

9 CAM N. WATSON,
10 MICHAEL ROSS, Sworn

11 MR. COSMAN: Perhaps then as the first
12 order of business I can tender and we can formally file
13 the reports as exhibits.

14 The first exhibit would be the report of
15 C.N. Watson which is the thickest of the reports
16 titled: Socio-Economic Input to the Class Environmental
17 Assessment for Timber Management on Crown Lands in
18 Ontario. And I am not sure what number we are up to.

19 MADAM CHAIR: I think it's 1045.

20 MR. COSMAN: Thank you.

21 ---EXHIBIT NO. 1045: Report entitled: Socio-Economic
22 Input to the Class Environmental
23 Assessment for Timber Management
on Crown Lands in Ontario by C.N.
Watson.

24 MR. COSMAN: The second report would be
25 the report of Peat, Marwick, the thicker of the two,

1 styled: An Economic Profile of the Ontario Forest
2 Industry.

3 That would be 1046, Madam Chair.

4 MADAM CHAIR: Yes.

5 ---EXHIBIT NO. 1046: Report entitled: An Economic
6 Profile of the Ontario Forest
7 Industry prepared by Peat
8 Marwick.

9 MR. COSMAN: The next report would be
10 also on Peat, Marwick, heading: The Economic Impact
11 Framework Report dated September, 1989. 1047.

12 ---EXHIBIT NO. 1047: Report entitled: The Economic
13 Impact Framework Report dated
14 September, 1989 prepared by Peat,
15 Marwick.

16 MR. COSMAN: Madam Chair, I am going to
17 be making reference briefly, in accordance with the
18 Board's order and ruling, to the CV containing the
19 relevant information that should be before you with
20 respect to these two witnesses.

21 For your information, the Watson
22 curriculum vitae is appended as Exhibit G which is the
23 last document in the thick Watson report. Maybe if you
24 turn to that and leave that open for a moment because I
25 will be making some reference to it and ---

26 MR. FREIDIN: Mr. Cosman, where are you
27 referring, please?

28 MR. COSMAN: The very last schedule to

1 that report, Exhibit G -- Schedule G at the very end.

2 MR. FREIDIN: Thank you.

3 MR. COSMAN: So I don't think that need
4 be marked as a separate exhibit since it already forms
5 part of an exhibit, but Mr. Ross' CV which was filed
6 separately with the Board perhaps should be marked as
7 the next exhibit, being Exhibit 1048.

8 ---EXHIBIT NO. 1048: Curriculum Vitae of Michael Ross.

9 MR. COSMAN: Now, Madam Chair, I propose
10 to qualify Mr. Watson and Mr. Ross as economists who
11 will testify on the structure of the forest industry,
12 its economic impacts at the community level, and the
13 contribution of the forest industry in the area of the
14 undertaking and to the Province of Ontario.

15 I will not be repeating evidence that you
16 have already heard in the context of Panel 5, 6 and 17
17 on this issue.

18 DIRECT EXAMINATION BY MR. COSMAN:

19 Q. Now, Mr. Watson, I will speak to you
20 first on this. If you can open your CV, sir, to
21 Appendix G and there are 12 pages to that CV, G1 to
22 G12.

23 Now, the CV shows that you have worked
24 both in government and the private sector and for the
25 last some 17 years you have been an economic

1 consultant?

2 MR. WATSON: A. That's right.

3 Q. And I note from G2, if I just turn
4 that over to the second page of your CV under expert
5 witness testimony, that you have been qualified as an
6 expert in economics to testify before numerous
7 tribunals including in fact an appearance before the
8 Joint Hearings Board on an environmental assessment
9 matter?

10 A. Yes, I have given testimony for the
11 Municipal Board and the Environmental Assessment Board
12 since 1978.

13 Q. Thank you. And just in that regard,
14 if I ask you to jump to the last page, G12, you
15 actually specify for the Board a number of the matters
16 in which you have been qualified as an expert witness
17 and have testified including in fact, I note from about
18 two thirds of the way down the page, there are two
19 appeals with G.R. Patterson for CELA.

20 Now, those were matters in which you were
21 representing or speaking as an expert witness on behalf
22 of CELA; is that correct?

23 A. Yes.

24 Q. And in each case you list who it was
25 as counsel who retained you and the nature of the

1 matters that you spoke to?

2 A. That's right.

3 Q. Now, I intend to briefly review four
4 areas of your experience: your experience in doing
5 economic impact studies, your experience in northern
6 Ontario, tourism-related experience and Indian-related
7 economic studies that you have done.

8 And first of all with respect to economic
9 impact studies, I understand that you work for some 75
10 municipalities and provide economic advice?

11 A. Yes. At any given time we have
12 several dozen municipal clients where we are looking at
13 the financial and economic implications of growth and
14 development.

15 Q. What percentage, sir, of your work in
16 approximate terms is for public sector clients?

17 A. I would say about 80 odd per cent of
18 our work would be for municipalities or for the
19 province or Federal Department of Indian affairs and
20 those sorts of agencies.

21 Q. All right. And if I can turn to G3,
22 if I may, of your CV, I understand you had some
23 considerable experience in northern Ontario, and I am
24 going to just outline - which isn't on your CV in this
25 fashion - some of that experience so the Board will

1 have the benefit of knowing what you have done in the
2 north.

3 I understand that you have done an
4 economic base, a municipal finance study with regard to
5 the City of Timmins official plan?

6 A. Yes, that was early on in my
7 consulting career, that goes back to 1973. It was part
8 of the official plan for the city.

9 Q. You did a Highway 144 bypass study of
10 economic impacts in the Sudbury area for MTC?

11 A. That's right, that was some years
12 later.

13 Q. You have done an assessment of the
14 economic implications of proposed mine annexation and
15 in that case you were doing some work for the Township
16 of Ignace?

17 A. That's right.

18 Q. You have done numerous financial
19 impact and growth management studies for the Town of
20 Elliott Lake?

21 A. Yes, I spent a considerable amount of
22 time over a period of two years working for the town
23 relative to the town site to have Rio Algom and Denison
24 assisting the town in arranging the necessary
25 financing, the shares to be assumed by the mining

1 companies, by the province and so on.

2 Q. You have done municipal financial
3 impact studies of the Hemlo gold mining development and
4 you have done this for the Municipal Affairs
5 Department; did you?

6 A. Yes, that was 1984.

7 Q. And what particular communities were
8 you concerned with in doing that study for Municipal
9 Affairs?

10 A. We were asked to look at six
11 communities including Schreiber, Manitouwadge, Wawa,
12 White River among them.

13 Q. All right. You have done a
14 long-range building master plan for the National
15 Forestry Research Institute in Petawawa?

16 A. Yes.

17 Q. And I understand you also did a
18 municipal finance and economic implications study of a
19 proposed nuclear generating station at Deep River?

20 A. Yes, that was just in the last few
21 months.

22 Q. Now, with respect to tourism - okay,
23 that just gives you a view of the experience you have
24 had in the north. And, by the way, you also did some
25 studies in the Northwest Territories; have you not?

1 A. Yes. I guess about three or four
2 years ago we spent the better part of a year working
3 for the Government of the Northwest Territories
4 examining their system of property taxation and
5 assessment system in terms of a fairly comprehensive
6 review thereof in order to make recommendations as to
7 how it could be improved.

8 Q. In the tourism area, which was the
9 next area I wanted to look at, and in terms of an
10 overview, you have investigated the financial and
11 market feasibility of waterfront development
12 opportunities for the Ministry of Northern Affairs?

13 A. Yes, that was in the early 1980s
14 relative to the Marina Development Program and finding
15 means of furthering that in the north.

16 Q. You have done municipal financial and
17 economic implications studies of major condominium
18 expansion at Deerhurst?

19 A. Yes.

20 Q. And was that for the private
21 developer in that case?

22 A. That was, and we did similar work at
23 Lagoon City once again for the developer.

24 Q. You have done a market feasibility
25 study for recreational development in the Wiarton area?

1 A. Yes, and that once again was for the
2 proponent.

3 Q. And you have also done an analysis of
4 the impact of a major proposed generating station on
5 the tourism industry and economic base of Niagara
6 Falls?

7 A. Yes, I'm in the midst of that right
8 now.

9 Q. Okay. Now, in terms of your
10 experience with native peoples, you have conducted a
11 number of studies for the Federal Department of Indian
12 Affairs over the past seven years and what have these
13 been in relation to?

14 A. Well, about five years ago we looked
15 at a proposal for an Indian equity development
16 corporation in western Canada and reviewed the
17 feasibility of that.

18 And then I guess three years ago we
19 commenced work with the economic development people in
20 Indian Affairs relative to the question of band
21 taxation of Indian lands, of the use of Indian lands
22 basically by non-Indians, and we have done a number of
23 studies for the department in that respect.

24 And of course now they have an Indian
25 Taxation Advisory Board and are pursuing with

1 interested bands that question and we are working with
2 them -- along with them on an ongoing basis in terms of
3 their dealings with major utilities such as Hydro and
4 Bell and in dealing -- for example, the first Board --
5 pardon me, the first band in Ontario that proposed to
6 take advantage of this measure was the Whitefish Band
7 in Sudbury area and we visited the band and looked at
8 their proposal and commented on it.

9 Q. All right. Now, in addition to that
10 you have had environmental impact study experience -
11 and I won't go into that in detail - but, again, that
12 is set out in your CV, but that has included testifying
13 before this Board separately constituted in another
14 matter?

15 A. Yes. Over the last five or six years
16 we have spent a considerable amount of time on matters
17 such as the Halton Landfill et cetera, et cetera, yes.

18 Q. All right. And without going through
19 it, if one were to look from G3 onward there is a
20 detailed list of what you have actually done.

21 So just for example, if you look at G3
22 and you look halfway down on the page under client, you
23 have got Ministry of Municipal Affairs and then you
24 have the various municipalities. That is the Hemlo
25 study that you have done.

1 And similarly if you flip over to G4 you
2 have got Yellowknife, Government of the Northwest
3 Territories is about the fourth one down. So in each
4 case you have specified the nature of the assignments
5 that you have done and when those assignments were
6 completed?

7 A. That's right.

8 Q. And that carries through right to the
9 end of your CV. Now, Mr. Ross...

10 MR. COSMAN: And, Madam Chair, in this
11 case - I don't know, I hope you have before you the CV
12 that was filed of Mr. Ross, the one we have just marked
13 as Exhibit 1048. It is not in the book.

14 MADAM CHAIR: I don't have my copy, Mr.
15 Cosman.

16 MR. COSMAN: I am sorry. Is Ms. Devaul
17 close at hand because it would have been filed together
18 with the reports. I am just wondering if we could -- I
19 have one extra one here, if I can hand it up and then
20 we will get it at the break. (handed)

21 MADAM CHAIR: Thank you.

22 MR. COSMAN: Thank you.

23 Q. All right. Mr. Ross, you obtained
24 your Masters -- your MA in economics from the
25 University of Toronto in 1971?

1 MR. ROSS: A. I did.

2 Q. And you set out various affiliations
3 you have with various economic associations. You also
4 set out your experience. And reading it, you have
5 worked since 1971 as an economic consultant providing
6 advice to business, government and from time to time
7 providing expert evidence in relation to matters such
8 as these?

9 A. Yes, since 1975 I have been a
10 consultant. I worked as an economist with a private
11 firm for a few years before that.

12 - Q. All right. In the second paragraph
13 under work experience it sets out what your present
14 responsibilities are and what your present employment
15 is. Could you describe that for us?

16 A. I am a partner in the firm of Peat,
17 Marwick, Stevenson and Kellogg and I am responsible for
18 a planning and economics group of 13 people. Basically
19 we do quantitative studies of economic and financial
20 issues typically for either large government or large
21 business clients.

22 Q. In the next paragraph - I just want
23 to underline just a couple of points - it indicates
24 that you have experience in certain areas which are
25 bulleted, but the first refers to the conduct of

1 technical economic studies including economic impact
2 cost/benefit and social cost analysis. Is that the
3 kind of study that you have done for this Board as part
4 of this exercise that we have here in forest
5 management?

6 A. Certainly large components of what we
7 have done fall within this category.

8 Q. All right. And you have some
9 experience; do you not, sir, in the forest with respect
10 to forest industry. Can you tell us what that is?

11 A. Well, I have done several engagements
12 in the industry. One was a quite large and detailed
13 evaluation of a federal/provincial facilities
14 modernization subagreement which was a large grant
15 program for the Ontario pulp and paper industry.

16 I have worked on a couple of large
17 assignments in the U.S. south looking at forest
18 management policies for a U.S. based pulp and paper
19 company.

20 I did a good deal of work with respect to
21 the first countervail duty case in the softwood lumber
22 situation in the early 1980s. Then I have done some
23 tax-related financial analysis for the Department of
24 Regional Economic Expansion focusing on the forest
25 products industry.

1 Q. And if you were to take your report -
2 and we won't go through the individual items under your
3 experience - but, for example, on page 2 at the bottom
4 of the page there is a reference to an economic impact
5 study for a private client. What was that?

6 A. There was -- we were working with a
7 client who was trying to develop a coal mine and
8 associated power plant associated with the lignite
9 deposits just south of James Bay. We did a detailed
10 economic impact study and then later were retained by
11 that client and by Ontario Hydro to upgrade the study
12 and to turn it into a benefit/cost analysis as well.

13 Q. Page 3 - and I just want to highlight
14 some of the experience which perhaps might be of
15 assistance to the Board in weighing what you have to
16 say later on - under Potash Corporation Saskatchewan,
17 what was that?

18 A. That was a large scale economic study
19 of the operations and planned capital expansion of
20 Potash Corporation of Saskatchewan which was a big
21 mining company in Saskatchewan, a Crown corporation at
22 the time. They had major capital expansion plans and
23 our job was really to try and translate that into an
24 assessment of economic impact.

25 Q. Is the next item, the Department of

1 Regional Economic Expansion, the study that you have
2 referred to earlier in detail as an overview?

3 A. Yes, the bottom item on that page, on
4 page 3.

5 - Q. On page 4, in terms of industrial
6 development strategy, about the third item down, you
7 have done some work for the Province of Prince Edward
8 Island?

9 A. Yes. Industrial development strategy
10 work trying to help the province assess what its
11 opportunities were in the manufacturing sector and to
12 develop strategies to implement them or to take
13 advantage of the opportunities.

14 Q. And on the next page you have as the
15 last item a pulp and paper producer report. What was
16 that?

17 A. That is one of the examples I
18 referred to earlier, work in the U.S. south really
19 looking at the optimization of forest -- of managed
20 forests by this client who had hundreds of thousands of
21 acres under management.

22 Q. Did you consider the competitiveness
23 of various economic regions in North America in the
24 context of this report?

25 A. Yes.

1 Q. With respect to your understanding of
2 economics of forest product companies, on page 6, the
3 third item, can you tell us what that was?

4 A. The specialist group in Peat, Marwick
5 which does business valuations was retained by the
6 Quebec Government to value its investments in a couple
7 of forest products companies and I was brought into
8 that engagement to provide the perspective on the
9 industry and to help the technical valuations people
10 get some comfort that they understood and could have
11 confidence in data they were receiving from the
12 companies.

13 Q. On page 7, the third item, you have
14 the DREE and Ministry of Tourism and Economics. What
15 was that particular assignment?

16 A. That is another one that I referred
17 to briefly earlier. It was a major evaluation of the
18 impact of the federal/provincial grant program that was
19 put in place early in this decade -- sorry, in the last
20 decade, to see what the impact had been, what had
21 actually been achieved by the funds that had been put
22 forward by the federal/provincial governments.

23 Q. And the last item on page 7 and the
24 three items on page 8 refer to more directly certain
25 environmental issues in respect of the natural

1 environment. Could you tell us what those were, just
2 in brief?

3 A. Well, we have done a good deal of
4 work in the field of environmental economics and
5 particularly in a benefit/cost analysis framework
6 trying to bring what is really an emerging field of
7 benefit valuation in the environmental field to bear on
8 some of the issues that are dealt with in these
9 studies.

10 The first one is part of the remedial
11 action program which is going on at -- is getting
12 started I guess at the present time with the federal
13 and provincial governments, we were looking at how to
14 value the benefits of cleaning up Hamilton Harbor.

15 The two Ontario Hydro engagements on page
16 8 are really looking at the social costs of air
17 pollution as part of their NEB submissions for export
18 permits, and I have offered expert testimony before the
19 NEB a couple of times on this subject. And we have
20 just completed a new study, so presumably I will be
21 doing so again in another year or so.

22 MR. COSMAN: I would tender these
23 witnesses, Madam Chair, as economic consultants and as
24 economists who may be able to hopefully assist the
25 Board in the task it has.

1 Q. Now, I would turn to Mr. Watson whose
2 evidence I am to deal with first. Just before I do, as
3 a matter of housekeeping, Mr. Watson, you have prepared
4 an errata sheet with respect to your report.

5 MR. COSMAN: I wonder if I might file
6 that, Madam Chair, and circulate copies of that.
7 (handed)

8 MADAM CHAIR: Exhibit 1049.

9 ---EXHIBIT NO. 1049: Errata sheet re Report of C.N.
10 Watson.

11 MR. COSMAN: Q. Mr. Watson, I wonder if
12 I can ask you to put your report before you and assist
13 the Board as to what the terms of reference were of
14 your study?

15 MR. WATSON: A. I guess the first aspect
16 of our terms of reference, Madam Chair, arose from the
17 evidence of Panel 5, in particular the component of the
18 report done by Ms. Allison Coke, Ontario Forest
19 Products Industries' Statistical Analysis.

20 In reviewing that report a number of
21 areas stood out as being important and possibly
22 requiring supplementary work to be done. For example,
23 on page 136 of that report there was a discussion in a
24 couple of pages of the major components of the forest
25 industry, the communities in which those employees

1 worked based upon an analysis from Scott's Directory
2 and the relationship between those forestry employees
3 and the population of these various areas, and I wanted
4 to ensure that that work had been done as thoroughly as
5 possible. As Ms. Coke pointed out, there is a
6 sparseness of data and I wanted to take that on as
7 clearly an important area.

8 The whole thrust, I guess, of our
9 assignment was, rather than looking at the industry on
10 a provincial or a national or even a regional basis,
11 our assignment was to look at it on a community basis;
12 to look at the small resource-based communities in the
13 north and how the industry figured into their economies
14 and how it did or did not figure into all the other
15 communities' economies in the north as well. So that
16 really was the first aspect of the terms of reference.

17 I think another aspect that perhaps arose
18 from the Coke report was the matter of input/output
19 analysis and the multiplier effect, and the Board
20 received testimony relative to various research papers
21 and studies that had been done on the multiplier effect
22 and I wanted to examine it in a more -- in a smaller
23 scale municipal setting in order to see at that level
24 how it worked and how it functioned.

25 So those really are the main aspects of

1 my terms of reference.

2 MR. COSMAN: Madam Chair, just at this
3 point - and I might have done it a little earlier - I
4 just want to basically give you a two-minute opening
5 overview of what Panel 2 is going to be all about.

6 You are aware from Panel 1 and from other
7 evidence of two things, that the forest industry is a
8 highly competitive industry nationally and
9 internationally; and, secondly, we know that Ontario is
10 a jurisdiction that is a comparatively high cost
11 jurisdiction for the forest industry.

12 - So we will be calling evidence through
13 Mr. Watson and Ross and through their reports as to a
14 number of things, to supplement the evidence to date to
15 the extent that they considered it to be necessary
16 having independently reviewed that evidence on such
17 matters as the structure of the industry or the
18 economic contribution of the industry and
19 socio-economic impacts.

20 But one thing that is key that I want to
21 say as you review this and hear this evidence, we are
22 not saying that because something costs that you should
23 not protect the environment; that is not the thrust of
24 this evidence and it's not the view of Industry.

25 The Industry position is that the

1 environment can be protected and is protected under an
2 existing regime and perhaps that regime can even be
3 improved through some of the measures that are before
4 you, but it is very important and it is important to
5 keep in mind that where parties suggest that there are
6 certain measures that should be adopted, we want the
7 Board to know, firstly, that there is a cost to them.
8 These are not just helpful or nice things to do, each
9 of those measures that are suggested, each measure that
10 creates a reserve has a cost.

11 The key point that we wish to make is
12 that unless it is established that those measures are
13 necessary to protect the environment, the Board should
14 not be either seduced or pushed into adopting measures
15 that will add to the costs of Ontario's industry,
16 reducing Ontario's industries' ability to compete and,
17 therefore, having the impacts socio-economically which
18 are described in Mr. Watson's report because the
19 inevitable conclusion of too many costs or too high
20 costs is mill slow down, cut-back or closure.

21 We are not addressing here nor do we
22 intend through our evidence with Messrs. Watson and
23 Ross, who are not foresters or experts on forestry, we
24 are not here to suggest that any specific measure that
25 is being put before you is going to have that effect.

1 That will be the matter of argument, it will be the
2 matter of further evidence in this hearing, but it is
3 the importance of knowing that in a high-cost
4 environment when you add costs, especially when you add
5 costs unnecessarily, you are going to have -- it is
6 going to have an effect and that's going to be the
7 thrust of this evidence.

8 Q. If I may take you back then, Mr.
9 Watson, to your report. I understand that you've
10 prepared a number of display boards to illustrate your
11 evidence and most of those display boards are actually
12 blow-ups of pages and charts and in your report as
13 such, but I have -- and Mr. Watson is going to be
14 putting those up, Madam Chair, but I have extra copies
15 of the list of display board charts which I would like
16 to file as an exhibit rather than hunt our way through
17 the report to find the various pages. (handed)

MADAM CHAIR: Thank you. Exhibit 1050.

19 Mr. Cosman, could we have three copies,
20 another copy, please?

21 MR. COSMAN: Yes, sure. (handed)

22 MADAM CHAIR: Thank you.

23 ---EXHIBIT NO. 1050: List of display board charts re Mr. Watson's presentation.

24 MR. COSMAN: Q. Now, I wish to refer

1 you to figure 2.1, found at 2.2, which is the first
2 page in your display board list. And that's really
3 just a page right out of your report, is it not, sir?

4 MR. WATSON: A. That's right.

5 Q. And in that regard I wonder if you
6 might just put that up as well.

7 For purposes of your study and your
8 report, what, Mr. Watson, have you included in your
9 definition of the forest industry and how does this
10 compare with what Allison Coke and the economists that
11 came before you included?

12 A. The definitions are similar, if not
13 identical. The definition that we have used are the
14 functions contained within the solid line. Starting at
15 the centre of course with logging and then moving to
16 forestry services, I believe Ms. Coke indicated that it
17 was clearly part of the industry but data was not
18 available on it and, therefore, that information was
19 not incorporated in her report.

20 Q. Just stopping there. And did you
21 obtain data and include it in your report?

22 A. Yes.

23 Q. Thank you. Carry on.

24 A. And then the roundwood, of course, is
25 provided to the sawmilling part of the industry and to

1 the pulp and paper part of the industry, so that's the
2 third perimeter.

3 And then the outputs of those mills are
4 provided to other aspects of the wood industry, veneer
5 and plywood, slash and door, wooden box, coffins and
6 caskets and so on and to other aspects of the paper and
7 allied industry, paper box and bag, asphalt, roofing,
8 so on and so forth.

9 So that those four components to my mind
10 are clearly part of the forest industry as relevant to
11 this Board, to this hearing relating to the provision
12 of a continuous and reliable supply of timber.

13 I have shown that one could continue to
14 move further out and look at industries for whom wood
15 based inputs are a component and in some cases an
16 important component in terms of building and
17 development, general contracting and wooden household
18 furniture, wholesale lumber, plywood, mill work,
19 printing and publishing. Those industries are very
20 sizeable and they're certainly not insensitive or
21 immune to the cost of wood, but they are of course
22 further removed from the forest and not as directly a
23 part of the industry.

24 So our report focuses, as I say, upon the
25 four aspects shown and does not incorporate figures

1 further out.

2 Q. And in a sense then, sir, would you
3 describe your own conclusions and data in that regard
4 as conservative for not including that information?

5 A. Yes. We have not included all
6 employees of all industries that are concerned with the
7 supply of wood. So in that sense they are
8 conservative, yes.

9 Q. As to the area of the undertaking,
10 how does your study differ from that of Ms. Coke in
11 respect to the communities that you considered?

12 - A. Well, I have several boards on that.

13 . Q. This is found as the second map, 3.1,
14 which is in the list of documents, display board
15 documents.

16 A. Yes. And this, of course, is simply
17 map 3.1 taken directly from the environmental
18 assessment submitted by the Ministry.

19 Ms. Coke in using the sectoral data that
20 was available referenced the area of the undertaking by
21 looking at northern Ontario as it's normally defined;
22 namely, the districts and the regional municipality of
23 Sudbury.

24 I have endeavored to look to the part of
25 the area of the undertaking, however, that is south of

1 that area and that incorporates portions of a number of
2 counties in central and eastern Ontario, and also to
3 give consideration to the fact that a very substantial
4 part of the province is north of and beyond the area of
5 the undertaking, obviously not a heavily populated area
6 but an area of some relevance, I think, to the hearing.

7 The area defined, we have taken -- this
8 board unfortunately is not in the hand-out, however, I
9 believe it is an exhibit prepared by the Ministry of
10 Natural Resources. This is showing the area of the
11 undertaking in June 1987 and it delimits a northern
12 boundary and a southern boundary and that boundary
13 corresponds with that which is shown on the previous
14 slide on 3-2.

15 And what we have done then is simply to
16 take that boundary and apply it to a different set of
17 maps indicating municipal locations more precisely so
18 that we are able to identify the communities that are
19 outside of the area of the undertaking to the north and
20 we are able to identify this particular area to the
21 south which we refer to as the near north. We've
22 called this the far north, the north and the near north
23 and the area of the undertaking, of course, consists of
24 the north and the near north. And the near north which
25 I guess in a sense is an area that was not specifically

1 examined, as I understand it, in the Panel 5 report, is
2 shown here as --

3 Q. That's the next document that you
4 have just -- that's in the list of documents, Map 3.3?

5 A. Yes. And it's outlined with a solid
6 black line and it includes all of the districts of
7 Muskoka and all of Lanark County and Renfrew County and
8 the northerly portions of several other counties,
9 Frontenac and Leeds and Grenville and so on.

10 Q. So did you in fact identify then the
11 various communities and examine the various communities
12 that are located within the area of the undertaking as
13 defined in the class environmental assessment document?

14 A. Yes. What we did, Madam Chair, was
15 to look at data specific to the individual
16 municipalities so that we were able to identify those
17 municipalities that were in the area of the undertaking
18 and exclude those that were not in. And our summary of
19 information, which we will come to shortly, then deals
20 specifically with those municipalities that are either
21 in the north or the near north as I've just defined
22 them.

23 Q. So what then did you do to determine
24 the significance of the forest industry to communities
25 located in the area of the undertaking?

1 A. If I may, just to -- very quickly, if
2 I may, just to set a base for answering that question,
3 I will give a few facts on the four areas that we have
4 now.

5 Q. And that's the next document?

6 A. Yes, I'm sorry, that's the next
7 document.

8 Q. Okay.

9 A. We have the far north, north of the
10 area of the undertaking which, of course, is the north
11 part of the district of Kenora which is largely -- the
12 settlements are largely Indian reserves, the population
13 is approximately 20,000 persons. We have the northern
14 portion of the district of Kenora, approximately 8,000
15 population and a number of -- 600 plus forestry jobs in
16 that particular area as a matter of interest.

17 We have the north as it's normally
18 defined, it's the balance of the districts and the
19 regional municipality of Sudbury and we have there some
20 730,000 people in 1985 and virtually half of that
21 population is located in the five cities, in Thunder
22 Bay and Sudbury, Timmins and Sault.

23 So we have there some 278 communities
24 including 76 Indian reserves and we looked at all of
25 those communities individually.

1 In the near north that we have just been
2 discussing, I mentioned all of Muskoka, Haliburton,
3 Renfrew and Lanark, portions of Victoria, Peterborough,
4 Hastings, Lennox and Addington and Frontenac, the
5 population of 233,000. Most of that population is in
6 Renfrew, Lanark and Muskoka and we have 112
7 communities. Most of them are small communities
8 between 300 and 3,000 person.

9 And then of course the balance of the
10 province to the south had a 1986 population of just
11 over 8 million and, of course, involved the regional
12 municipalities in 19 counties and the balance of the
13 counties in the near north.

14 The first thing that we did was to -- in
15 order to obtain the data that really was not available,
16 it's not published data, we obtained a special
17 tabulation from the 1986 Census of Canada as being the
18 most reliable and the most up-to-date information
19 available on a comprehensive basis, socio-economic
20 information. And the tabulation that we asked for was
21 the resident's location of forestry labour force
22 consistent with the definition of forestry that we
23 discussed earlier with the rings, the resident's
24 location of employed forestry labour force within the
25 area of the undertaking.

1 Now, we had to ask for the resident's
2 location in that the location of the employment was not
3 tabulated, it was not acquired as part of the '86
4 census. That information is only acquired in '81 and
5 1991, so that the best information available is the
6 resident's location. And we acquired the information
7 by the categories -- generally by the categories
8 mentioned earlier: logging, forest industry, wood
9 industry, paper and allied and we have a summary here
10 and this summary relates to Appendix A of the report.

11 Appendix A provides the information in
12 detail by each individual municipality or community,
13 but this is a summary by district and by county and
14 what it indicates is that just under 30,000 forest
15 industry employees were located in northern Ontario,
16 that portion of northern Ontario within the area of the
17 undertaking in 1986, June of 1986, and most of those
18 were in the paper and allied category, just under
19 14,000; however, there were over 7,000 in the wood
20 industry, over 3,000 in the forest industry and about
21 5,500 in the logging industry.

22 Now, that number of employees, the
23 30,000, constituted just under 9 per cent of the total
24 employment within that portion of northern Ontario, and
25 we will come later to that number. I mean, that's a

1 number when you first look at it, 9 per cent is of
2 course of significance, but when you look at it on an
3 overall composite scale that's one thing, but when you
4 start to look at it in terms of how it relates to the
5 278 communities you start to get, I think, some
6 different impressions about the importance of it; that
7 is to say, it's much more important.

8 In the near north, we have the portions
9 of counties and the four -- well, there are three
10 entire counties and a district municipality, much
11 smaller amount of forestry employment, a total of
12 3,655. Nevertheless, a considerable amount of
13 employment, not something to ignore and it really
14 amounts to 3.6 per cent of the total employment in the
15 near north. So overall we have virtually 33,500 forest
16 industry employees living within the area of the
17 undertaking.

18 Q. And this is what we have called
19 direct employment; is it not?

20 A. Yes.

21 Q. All right.

22 A. If I may, Madam Chair, there was one
23 slide that I skipped over.

24 Q. That's figure 3.1?

25 A. Yes.

1 Q. Tourist accommodation and sports camp
2 facilities, 1982?

3 A. Yes. And this figure simply provides
4 a little information in terms of the far north. We
5 have simply -- we have extracted this from one of the
6 Fahlgren Commission reports and we have simply whited
7 out that portion of the area of that particular study
8 that is within the area of the undertaking in this
9 instance.

10 This plan shows a variety of tourist
11 accommodation and sport camp facilities that lie in the
12 north but outside of the area of the undertaking and
13 simply makes the point that there is a considerable
14 amount of activity, both tourist activity, mining
15 activity, forestry activity in this vast area.

16 So that when we're looking at statistics
17 relative to northern Ontario, in terms of the amount of
18 activity, there is an amount that really should be
19 netted out of those totals if we were to confine our
20 attention to the area of the undertaking.

21 It's very difficult to do because of the problems with
22 data, but nevertheless it's something to keep in mind.

23 Now, this figure of course won't be
24 legible to anyone.

25 Q. Not even with my glasses.

1 A. I can barely read it from here. But
2 it's contained in the fold-out to the report, Appendix
3 C, and it has been duplicated here. The version that
4 you have in the hand-out, of course, is simply one
5 piece of it. The entirety of it is in Appendix C.

6 And this indicates some of the work that
7 we did in Chapter 3 of the report in order to establish
8 the nature of the communities in the north and to look
9 at them in different categories. And the categories
10 that we selected -- we have at the top Category 1 and
11 these are municipalities -- I guess they're virtually
12 all municipalities but we have some unorganized areas,
13 we have Indian reserves. I will refer to them as
14 communities.

15 We have communities wherein the local
16 economy is based almost entirely on forestry and in
17 those instances, 40 per cent or more of the labour
18 force resident in these areas is forestry labour force.
19 So that clearly if you have even 40 per cent and then
20 you provide for the local services, the schooling, the
21 municipal government, the retail and business services
22 and the other services that accompany virtually any
23 settlement, you have the vast majority of the
24 employment related directly or indirectly to forestry
25 and there are some nine communities that fit into that

1 category including Terrace Bay, Red Rock, Long Lac,
2 Smooth Rock Falls and several others.

3 There is one Indian reserve, Aroland 83,
4 that's in that category and of that amount there's two
5 towns and several townships included in that district.

6 We had Category 2 then where the forest
7 industry is a major part of the local economy and we
8 selected 15 to 40 per cent, 15 to 39.9 per cent of the
9 resident labour force being in forestry as being an
10 indicator of that fact.

11 Most of the studies from the literature
12 search that we did, most of the studies tend to
13 designate a community as a single industry community
14 where 20 to 30 per cent of the labour force within that
15 community is based upon one particular industry. So
16 that we are within that category.

17 There are a significant number of
18 municipalities that fall into that Category 2 and some
19 18 per cent of the population of the north. I'm
20 talking here about the portion of the area of the
21 undertaking which is -- that I'm calling the north. I
22 have a separate presentation for the near north. So I
23 am dealing with the area of the undertaking in two
24 components.

25 So we have 18 per cent of the population

1 -of the north in this category. We have just under 2
2 per cent of the population of the north, these are
3 small communities, in Category 1.

4 Category 3 is a situation where the
5 forestry industry is one of several components of the
6 local economy and where it's share of the labour force
7 ranges from 2 per cent to 14.9 per cent.

8 So that in total, considering categories
9 1, 2 and 3, my conclusion on (iii) of my report is that
10 almost two-thirds of the population of northern Ontario
11 lives in a community where the forestry industry is a
12 factor of some significance in the local economy.

13 . Q. How much? What percentage?

14 . A. Just under two-thirds.

15 MS. SWENARCHUK: Excuse me, I didn't hear
16 the last part of your answer. Lives in a community...

17 MR. WATSON: Where the forestry industry
18 is of some significance in the local economy. So that
19 we have moved now from the forest industry employment
20 representing 8.9 per cent of the total to a situation
21 where we have two-thirds of the population served in
22 some fashion of significance by the industry.

23 And the percentages, I have noted 2 per
24 cent to 14.9 per cent, but as we move down this
25 category we are at 11, 10, 8, 7, 6, 5. So most of the

1 Category 3 communities have at least 10 per cent of the
2 labour force and then when we, of course, factor that
3 up for indirect employment it's fairly significant.

4 The balance then is Category 4 and that's
5 where the forest industry is not part of the local
6 economy or is only a very small part; that is to say,
7 less than 2 per cent and the less than 2 per cent is
8 really only the first half a dozen.

9 Beyond that, we have from the census data
10 no tabulation of forestry employment in these
11 communities and they represent 53 per cent of the
12 communities, but only 35 per cent of the population and
13 the reason for that is that 54 of these 140 communities
14 are Indian reserves and they are, of course, in the
15 main small and data on them is not as prevalent as it
16 is on the other communities.

17 What we have done -- that's the four
18 categories that we looked at and what we did then was
19 to compare the circumstances in the Category 4
20 communities, which we refer to as non-forestry
21 communities, with categories 1, 2 and 3 which we refer
22 to as forestry communities. And the data that we have,
23 the basic socio-economic information that is available
24 from the census and ranges from information such as
25 change in population between 1981 and '86 and the

1 nature of the housing units, whether they are owned or
2 rented, when they were constructed, rents, average
3 housing costs, one-family households, children per
4 family, unemployment; for several categories, the
5 participation rate, the industry categories that the
6 labour force is employed in, the average income levels,
7 median and mean, income derived from transfer payments
8 and incidence of low income families and individuals.

9 So that we have, from this information on
10 one page, a picture of the 278 communities that
11 comprise northern Ontario and we have the ability to
12 attain a sense of how the forestry communities compare
13 with this Category 4.

14 I noted in the report that we have done a
15 run with the 54 Indian reserves in the Category 4 and
16 we have done a run with the Indian reserves not in the
17 category and that obviously there were a sizeable
18 number of communities. But as I mentioned, because of
19 the lack of data and because of the circumstances,
20 removing the Indian communities did not make a
21 substantial -- did not have a substantial impact on the
22 results.

23 Now, we have done -- well, perhaps I
24 should summarize the conclusions that we have reached--

25 MR. COSMAN: Q. Yes, please,

1 MR. WATSON: A. --from this analysis, and
2 they are contained on the bottom half of page (iii) of
3 the report.

4 Q. That is part of your executive
5 summary?

6 A. Yes.

7 Q. I wonder if you would just highlight
8 what the conclusions are that you did reach?

9 A. Well, we found that forestry
10 communities tend to be wealthier in terms of average
11 incomes, they are not as dependent on public funding
12 for the support of the local economy as non-forestry
13 communities, they tend to be somewhat healthier in
14 terms of unemployment rates as well as relative to
15 labour force participation rates than the non-forestry
16 communities, they have much stronger assessment bases,
17 municipal assessment bases relative to the
18 commercial/industrial component and they manifested a
19 number of desirable residential characteristics in the
20 sense of more prevalent home ownership, comparatively
21 high family orientation in terms of children,
22 reasonably rapid growth in the 81-86 period.

23 I think on the other side we noted that
24 housing rental and ownership costs were --

25 MS. SWENARCHUK: Excuse me, I am having

- 1 trouble keeping up. I wonder if you can speak a little
2 more slowly. I don't know whether anyone else is
3 having difficulty.

4 MR. WATSON: Sorry, I will be glad to.
5 On the other hand we found that housing ownership and
6 rental costs tended to be higher in forestry
7 communities than in non-forestry communities and based
8 upon our knowledge of the situation, we believe that
9 this simply reflects the higher incomes and the demand
10 forces that exist in the former.

11 MR. COSMAN: Q. Apart from the cost of
12 housing, did you consider whether cost of living in
13 forestry based communities is higher than in
14 non-forestry based communities?

15 MR. WATSON: A. We didn't in our report.
16 We received an interrogatory some weeks ago that raised
17 the question of cost of living and we did conduct a
18 special additional piece of research into the cost of
19 living relative to housing -- rental housing prices,
20 clothing, gasoline prices and other matters in five of
21 the top 15 or 20 forestry communities and then five
22 similar sized non-forestry communities.

23 Q. And what were your conclusions?

24 A. Our conclusions were that the cost of
25 living in the forestry communities was clearly below

1 the cost of living in the non-forestry communities.

2 Q. Can you give us an example of how you
3 determined that?

4 A. Well, as I have indicated, through a
5 telephone survey of retailers, gasoline operators, of
6 retail clothiers, of realtors and others that comprised
7 some eight or nine major items of purchase. I think
8 the only area where price levels were somewhat higher
9 in the forestry communities than non-forestry was the
10 price of gasoline.

11 - But based upon the sample, which as I
12 said was taken at random from the upper end of the
13 forestry communities and then matched randomly through
14 sizing in non-forestry communities, it was quite clear
15 that the cost of living was lower in the forestry
16 communities.

17 Q. All right. Before we get on to or
18 move along to employment issues, I wonder if I might
19 ask you to turn to page (ii) of your executive summary
20 in your report and, in particular, Item 2.3.

21 In 2.3 you make reference to a 1986
22 report by the Advisory Committee on Resource Dependent
23 Communities in Northern Ontario, a report that was made
24 to the Ontario government and you bullet three
25 particular points of significance from that report.

1 And I wonder if you might just briefly
2 deal with each and provide us with your comments. The
3 first is that:

4 "The overall problems of the North are
5 visually translated into horrifying
6 statistics when one examines the plight
7 of resource dependent communities
8 undergoing a major industry closure or
9 downsizing. Years after such closures
10 and with tremendous community and
11 government support one such community
12 still generates unemployment rates of 30
13 to 35 per cent."

14 Can you comment on that and tell us
15 whether your own studies are supportive of that
16 statement?

17 A. Yes. I should say, first of all,
18 that we were required to summarize a rather lengthy
19 report in 10 pages, so that what I have done is to draw
20 upon the literature review that is contained in Section
21 2.4 of the report and involved looking at six or seven
22 different reports - this was one that I think was of
23 interest - and the area examined was one that was
24 spoken to in several other of the reports, and it was
25 an area that I looked to in the field work in the case

1 studies that we did, particularly looking at Ear Falls
2 as a recent example where I guess not just a downsizing
3 an outright closure of the Griffith Mine had occurred a
4 few years ago.

5 So that, yeah, I think that is something
6 that is unquestionably true and something that is very
7 important to be mindful of.

8 Q. With respect to the second bulleted
9 point:

10 "The more serious problem presently
11 facing the forest industry is the
12 increasing cost of wood supply. The
13 problem is expected to worsen in future
14 years and be further exacerbated by
15 off-shore competition."

16 Can you comment on that?

17 A. Well, I can't comment obviously as a
18 forester or someone expert in the cost of wood supply,
19 I guess that is something the Board has heard of and
20 will be hearing further of, but I was interested to see
21 that in a study of this nature and felt that it was
22 clearly relevant to the matter at hand.

23 Q. All right. The third bulleted point:
24 "Without intervention by Government it is
25 unrealistic to expect that any

1 significant number of new jobs will be
2 created in the North."

3 Can you comment on that?

4 A. Well, I think this is an important
5 area as well. I guess the matter of whether or not
6 certain types of jobs, tourism or other types of jobs
7 could feasibly be substituted for forestry jobs as a
8 result of particular restrictions or other policies is
9 always something good to be looked at.

10 I attempted to examine the validity of
11 this in other ways, looking at other reports and touch
12 upon that in Chapter 6 of the report but, once again,
13 by and large it's a conclusion that I think is borne
14 out.

15 Q. All right. Now, if I can take you to
16 your comparison of employment income in the various
17 industries operating in the north. Can you please
18 assist the Board with your analysis and conclusions
19 with respect to income comparisons between forestry and
20 non-forestry communities?

21 A. Yes, I looked at --

22 Q. So actually if we skip a few pages
23 that have some of the data -- background data sheets,
24 we come to a summary in the tabulation and the display
25 board exhibit?

1 A. I looked at incomes in three
2 different ways, from three different data sources, this
3 is the first. This is average -- 1985 average annual
4 incomes. It's '85 in that the 1986 census reports upon
5 actual incomes earned in the previous years, so they
6 are reporting on 1985 income, and these are incomes
7 relating to full-time employment.

8 Clearly we have sectors of the economy
9 particularly in the -- I guess particularly in the
10 tourism area where you have basically a seasonal area
11 of activity where much of the employment is not full
12 time but this has been -- this is simply full-time
13 incomes. And we have three categories of the forestry
14 industry and those incomes range from \$22,356 per annum
15 for wood processing to \$27,890 for forestry and
16 logging, to \$31,599 for pulp and paper in 1985.

17 Some of the occupations that are
18 generally considered to be tourism related, food and
19 beverage, accommodation, personal service were in the
20 \$14,000 to \$16,000 range on the same basis of
21 comparison.

22 So for that component of these
23 categories, that is full time, the incomes are
24 approximately half -- slightly more than half in the
25 case of wood processing, but approximately half of the

1 incomes of the forestry industry.

2 We then have what I might refer to as
3 spinoff type occupations; teaching, protective services
4 which would be police and fire, construction trades,
5 transport operating, clerical and related, and those
6 range from \$20,000 up to \$35,693 in the case of the
7 teaching.

8 So that some of the spinoff employment
9 then is in some cases better paid than the basic
10 employment that generates it, but much of it is in the
11 same sort of range as is the forestry employment for
12 example.

13 The other point to make is that this data
14 is Ontario wide. Obviously it's skewed to a degree by
15 southern Ontario incomes in that the north is not
16 represented to the degree that the south is, it's on a
17 1:9 basis compared with the south and, of course, what
18 we are looking at, therefore, for items outside of --
19 most of the forestry of course is in the north, so that
20 the forestry incomes then make a statement generally
21 about what is paid in the north; whereas the other
22 incomes would tend to be elevated by being in the
23 south.

24 So that that is another way of saying in
25 the north I would not expect to see all of the Category

1 2 and Category 3 necessarily at levels that high.

2 Q. So for construction trades and
3 accommodation, et cetera, you have to -- in Items 2 and
4 you have Toronto factored in among other things?

5 A. Yes.

6 Q. All right.

7 A. So that is the first way in which I
8 looked at comparative incomes.

9 The second way was to look at, once again
10 from Statistics Canada, was to look at average weekly
11 earnings. This is more recent information. We had
12 data for hourly personnel and we had data for non --
13 for salaried personnel, this includes overtime, and we
14 start with a level of \$134 per week.

15 We have a category to the left that
16 includes accommodation, food and services, retail,
17 finance and wholesale, and that generally is in the
18 \$134 to \$400 range.

19 We have the wood industry as the lowest
20 paid. The forestry category is at 416 and we have
21 manufacturing and construction, and then we have paper
22 allied and forestry over \$600 per week, and finally
23 pulp and paper at over \$700 per week exceeded only by
24 water transport, with railways and mines inbetween the
25 two. So that it's clear from this information that the

1 forestry sector is in the middle to upper end of the
2 range of remuneration.

3 Once again, this is Ontario data subject
4 to the same comment I made on the previous board.

5 Q. Where does tourism data fit into this
6 picture?

7 A. Tourism incomes are on the left-hand
8 side.

9 The third thing that I did was based upon
10 the -- going back to the special tabulation that we
11 obtained from Stats Can relative to forestry employment
12 we asked for income information as well as information
13 on employees and we have several tabulations of that,
14 but one way to look at it is shown here in Figure 4-3
15 and it shows various categories of income starting at
16 \$15,000 and under, ranging up to \$50,000 plus.

17 Once again this is 1985 income from the
18 census of Canada and what I have done is to select a
19 sample of 30 Ontario communities, 27 in the north, two
20 in the near north, one in the far north, and that
21 sample really picked up all of the major forestry
22 communities and it incorporated 21,500 forestry labour
23 force members in those communities and 124,000
24 non-forestry labour force members in those communities.

25 So that I have got about two thirds of

1 the forestry workers in the sample communities I looked
2 at, the 30 communities I looked at, and I have got
3 about 38 per cent of the total employment in northern
4 Ontario. And the sample was selected, as I say, simply
5 to ensure that I had (a) a proper mix of forestry
6 communities, that it wasn't skewed to the more
7 lucrative pulp and paper side, that it had a proper
8 sampling of wood industry and logging and forestry
9 services as well as pulp and paper, and that I had a
10 sample of adequate size.

11 And what the information from those 30
12 communities, those some -- information on 150,000 or
13 145,000 labour force members indicated was that of
14 those who earned \$15,000 and under 46 per cent of them
15 were non-forestry labour force workers -- no, I am
16 sorry, let me start again.

17 46 per cent of the non-forestry labour
18 force members earned \$15,000 and under, 18 per cent --
19 18.4 per cent of the forestry labour force members were
20 in that category. In other words, almost half of those
21 non-forestry workers in northern Ontario, based on the
22 sample, were in the \$15,000 and under category; whereas
23 less than 20 per cent of the forestry workers were in
24 that same category.

25 Then as you move to \$15,000 to \$19,999,

1 you get a similar situation where you get almost 11 per
2 cent of the non-forestry workers in that category, only
3 five per cent of the forestry workers.

4 MR. MARTEL: Could I ask a question, just
5 before you go on, with respect to the 15,000 category.
6 Is that seasonal or full time that you are talking
7 about?

8 MR. WATSON: This would be everyone, sir.

9 MR. MARTEL: What forestry workers, if
10 you look at your own figures -- I am trying to figure
11 out what category that would be of forestry workers
12 that are under 15,000.

13 MR. WATSON: This could be some that did
14 not work full time for various reasons, and this is
15 1985.

16 MR. MARTEL: Yes.

17 MR. WATSON: It would be going back to --
18 we are talking here about averages, averages of 22,000.
19 So that you are going to have some above and some
20 below, but all I can do is tabulate the figures. I
21 understand what you are saying.

22 MR. COSMAN: Q. In 1985 that would
23 include, for example, part-time employees who were
24 hired to plant trees over certain months?

25 MR. WATSON: A. It would, yes.

1 MR. MARTEL: That is what I am trying to
2 find out.

3 MR. WATSON: Yeah, I'm sorry. That chart
4 I just put up of course is full time.

5 MR. MARTEL: Yes.

6 MR. WATSON: The 22,000 was full time, so
7 there are part-time --

8 MR. MARTEL: Yes, that is what I was
9 trying to get at. Some of these are people who are
10 only seasonally employed then in the forest industry.

11 MR. WATSON: In the forest industry and
12 in other industries.

13 MR. MARTEL: Yes.

14 MR. WATSON: But normally the discussion
15 about the economy relates to jobs without
16 distinguishing between full time or how much part time,
17 and I am simply taking the information on those who
18 reported income in 1985 and looking at those jobs.

19 So that you have approximately the same
20 percentage of both categories earning 20- to \$29,000
21 but then when you get to the 30- to \$40,000 category
22 you have almost a third of the forest industry workers
23 in that category, 14 per cent of the non-forestry
24 workers, and you have the same -- a favoring of the
25 forestry industry as you get into the higher

1 categories.

2 So that from all the three ways of
3 looking at it; average weekly earnings, annual
4 full-time earnings and this 1985 sampling, it's very
5 clear that there is a significant gap in favour of
6 forestry relative to non-forestry.

7 Now, the non-forestry does not only
8 include the categories that I have mentioned earlier,
9 tourism and so on, I mean the non-forestry includes
10 whatever is being done in the communities involved, so
11 -it includes government and mining and shipping. And
12 Thunder Bay, for example, was in the sample so that
13 -it's a cross section of everything else that is being
14 done.

15 And I made a calculation on -- from this
16 last piece of data I made a calculation on page 4-19 of
17 my report which indicated to me that forest -- based
18 upon this information, that forest industry incomes in
19 the north, 1985, on average were 35 to 40 per cent in
20 excess of the composite of non-forestry incomes.

21 So that in terms of economic base, in
22 terms of stimulus to the economy, strength of the
23 economy, ability to support the infrastructure within a
24 community whether through property taxation or through
25 expenditures by employees for property and for retail

1 and for other services, there clearly is a significant
2 gap in favour of the forestry industry.

3 MR. COSMAN: Q. Now, sir, I would like
4 to take you to the next subject.

5 MR. COSMAN: I don't know, given the time
6 we started, whether you intend to take a break or not,
7 Madam Chair.

8 MADAM CHAIR: No, we will break for lunch
9 at 12:00.

10 MR. COSMAN: Thank you.

11 - MS. SWENARCHUK: Excuse me, could I ask
12 one small procedural question--

13 - MADAM CHAIR: Yes.

14 MS. SWENARCHUK: --Madam Chair and, that
15 is, I wonder if the Board could institute its new
16 policy of procedural discussions at five beginning
17 tomorrow. It will take me some time to make
18 arrangements like that, and I wonder if we could have a
19 procedural discussion today beginning at four rather
20 than five?

21 MADAM CHAIR: Excuse me, Ms. Swenarchuk,
22 was there something in particular that you wanted to
23 discuss?

24 MS. SWENARCHUK: Well, perhaps this comes
25 down to a difference in my notes and some other

1 peoples' notes. I understood that we were having a
2 discussion today at five with regard to terms and
3 conditions; is that not correct?

4 MR. MARTEL: If people want it.

5 MADAM CHAIR: I said if there was
6 anything that had to be said before we received the
7 report of the negotiations on April the 3rd, yes, we
8 would talk about that today.

9 MS. SWENARCHUK: Then perhaps I will
10 discuss with other counsel whether the intention is to
11 make any comments today and speak to that after the
12 lunch break.

13 MADAM CHAIR: All right. And perhaps you
14 would like to canvass whether it's convenient at four
15 o'clock to discuss this.

16 MS. SWENARCHUK: Yes. Thank you, Mr.
17 Cosman.

18 MR. COSMAN: Q. Now, Mr. Watson, in
19 addition to data collection and analysis I understand
20 from your report that you did an intensive field
21 investigation of three forest dependent communities.

22 Can you please tell the Board why you
23 chose the communities you did and tell the Board what
24 did you do in fact in conducting that field
25 investigation?

1 MR. WATSON: A. Well, Madam Chair, what
2 we wanted to do to supplement the analysis that had
3 been made from published information was to visit a
4 number of the communities and to obtain a closer
5 first-hand look at how the forest industry figured into
6 the economy of those communities, and we selected a
7 sample of three.

8 The sample is Chapleau -- Township of
9 Chapleau, Town of Dryden, Township of Ear Falls. And,
10 of course, we have representation from northeastern
11 Ontario and northwestern Ontario, we have
12 representation of Chapleau from the wood industry, from
13 sawmilling and of course from Dryden from pulp and
14 paper mill, and from Ear Falls from logging and
15 forestry services. We wanted to have that
16 distribution.

17 In terms of population, we have Dryden as
18 a town of 6,500 persons representative of the numerous
19 towns in northern Ontario, we have Chapleau as a
20 township of 3,200 persons representative of the very
21 numerous number of townships of several thousand
22 persons, and we have Ear Falls as a smaller township
23 with a present population of about 1,400 persons.

24 Our second reason for selecting Ear Falls
25 was that, as I mentioned earlier, it was taken as an

1 example of an economy that had recently been distressed
2 or downsized as a result of a major closure and we
3 wanted to get some first-hand sense of that to
4 supplement the literature that we had looked at.

5 Q. All right. And what did you do in
6 conducting those field studies?

7 A. We obtained locally the reports and
8 data that were available as to the assessment base, as
9 to building permit activity, studies that had been done
10 by the municipality or for the municipality relative to
11 the economy, to the economic base, to the market area,
12 the retail sector.

13 We interviewed major employers and of
14 course municipal officials and then we compared all of
15 that with the published data that we had from Stats Can
16 and from other sources and spent several days in each
17 case doing that. And one of the things that resulted
18 was an up-to-date estimate of employment.

19 For example, in the case of the Town of
20 Dryden, we established that the full-time equivalent
21 employment in the town was about 3,250 persons; that
22 the manufacturing component, which was almost entirely
23 the mill and manufacturing directly related to it, was
24 1,180. Our estimate of the tourism component was about
25 210 persons and we have the other sectors;

1 transportation, construction and business services.

2 We did the same sort of thing in Chapleau
3 and to a lesser extent in Ear Falls, and what we found,
4 just taking Chapleau first of all, was that of the - I
5 am looking at page 5-13 of my report - of the 1,485
6 full-time equivalent jobs that existed at that time,
7 which was late 1988, the forest industry accounted
8 directly for about 27 per cent and there were other
9 basic jobs; that is to say, jobs dependent upon a
10 market outside of the Township of Chapleau, other jobs
11 in the rail area and other areas that represented 31
12 per cent of the economy.

13 ~ Then on the non-basic side; that is to
14 say jobs that are dependent upon the populous or the
15 employment within a township, that totalled some 42 per
16 cent of the economy and our calculations involved, in
17 terms of indirect forestry jobs and induced forestry
18 jobs, some 42 per cent of the total being forestry.

19 So, in other words, overall some 49 per
20 cent or virtually half of the economy of that
21 particular community, the jobs therein related to the
22 forestry industry. So that clearly if the forestry
23 industry were removed or down-sized to any considerable
24 degree, that there would be a commensurate reflection
25 in the economy of Chapleau.

1 We did the same sort of analysis in
2 Dryden. Of course in Dryden you have a much more
3 dominant situation with the mill relative to the
4 community. The forest -- the direct forestry jobs
5 represented almost a third of the total jobs in the
6 town and the indirect and induced jobs, by our
7 calculations, were another 43 per cent. So about
8 three-quarters of the jobs then by our calculations in
9 Dryden are dependent directly or indirectly on the
10 forest industry.

11 And as we've noted in the report, that
12 does not include in that tabulation the fact that there
13 have been several hundred, and in some cases as many as
14 600 construction workers in Dryden, most of them not
15 local construction workers, they are there on a
16 weekly -- a workweek basis. They are there in order
17 to -- have been there since the early 80s off and on,
18 in order to carry out various improvements and
19 expansions and modernizations to the mill. So that the
20 figures I've just mentioned don't deal with those
21 employees because they are not employees based full
22 time in Dryden.

23 We then looked at assessment and that is,
24 of course, the life blood of the municipality in terms
25 of its ability to generate property taxation and we did

1 an analysis of this nature. This particular one,
2 figure 5-4, relates to Dryden and we simply took the
3 total assessment, which is \$26-million, and we took the
4 commercial/industrial business component and of that
5 \$18.6-million, which of course is a substantial piece
6 of the total 26.3-million, 69 per cent of that related
7 to forestry and the mill. Another 13 per cent of that
8 commercial/ industrial business assessment was indirect
9 or induced forestry employment by our calculations.

10 So 70 -- or 82 per cent of the
11 commercial/industrial business assessment, which is
12 normally the assessment that a municipality looks to in
13 order to sustain itself in that residential assessment,
14 is not sufficient to cover its own costs. 82 per cent
15 of that, by our calculations, related to forestry.

16 Now, in the residential side, of the
17 \$7-million on that side, once again a significant
18 amount of that related to forestry direct and forestry
19 induced. Of course, these are the employees of the
20 mill and the employees of those companies dependent
21 thereon.

22 The situation in Chapleau was not that
23 strongly forestry dependent. In part because we are
24 talking about sawmills versus a pulp and paper mill, in
25 part given that one of the mills was just outside the

1 municipal-boundaries and actually portions of two other
2 establishments were partly outside of municipal
3 boundaries. But despite that fact, even in Chapleau
4 there was a very substantial contribution made to the
5 tax base by the industry.

6 Q. Are there any other comments you wish
7 to make with respect to the specific case studies of
8 various communities that you undertook?

9 A. Well, the situation in Ear Falls was
10 one where of course the economy was, up until 1986,
11 dominated by the mine and it represented a very
12 substantial amount of the assessment, a significant
13 amount of employment. And based upon a study that was
14 done shortly after the closing was announced and based
15 upon the field work that I did a couple of years later,
16 we got a very clear sense of the validity of the
17 paragraph contained in the middle of (viii) of the
18 executive summary of the report.

19 The fact that the impact of a downsizing
20 is very real and it's felt throughout the community and
21 it definitely has a very significant negative impact
22 upon businesses and upon the municipality. It
23 definitely puts additional pressure upon senior levels
24 of government for grants and significant pressure upon
25 property tax rate and for a remote community it quite

1 clearly is a very difficult matter when faced with a
2 loss of that nature to replace that loss.

3 It's something that if it's every done,
4 in my experience, it is something that extends over a
5 very considerable amount of time, it is a very gradual
6 matter and in many cases, as reported in the
7 literature, the loss is never made up for.

8 Q. All right. Perhaps with that I can
9 ask you to turn to Chapter 7 of your report which deals
10 with the community impact of disincentives to the
11 forest industry. And perhaps just before dealing with
12 that, specifically I wonder if you might address the
13 figure 7.2, Operation of the Economic Multiplier as the
14 lead into that discussion.

15 Perhaps with that, Madam Chair, we can
16 have the lunch break.

17 Do that first.

18 A. Well, figure 7-2 is just a simple
19 schematic illustration of the economic multiplier
20 effect. It was discussed in Panel 5 and it simply says
21 that when you have investment in any industry, and of
22 course we are looking at the forest industry, when you
23 have capital investment, subsequent employees, as a
24 result of that you would normally have -- spending
25 occurs within the impact area and then you are going to

1 have a certain amount of spending outside the impact
2 area.

3 You may be bringing in major equipment
4 that is purchased offshore and does not directly relate
5 to the local impact area, but you will have local
6 contractors and other expenses within the area and then
7 that spending relates to businesses, it relates to the
8 employees that work in the industry and the businesses
9 and the employees then spend a portion of that
10 additional income outside of the impact area and,
11 hence, it is not of relevance to the particular
12 community. It is going to impact upon the region, it
13 is going to impact upon the north, it is going to
14 impact upon Ontario, Canada, and to some degree
15 offshore. But our focus here, as I said, is on the
16 local community.

17 So that you will have some of the
18 additional incomes outside of the community and then
19 absent taxes and savings by employees and by
20 businesses, you are going to have purchases from
21 businesses within the impact area and then similarly
22 they have payments to employees and to businesses and
23 some of those go outside of the area and so on down and
24 each level -- each cycling, responding of this initial
25 investment then becomes smaller as you move more

1 outside of your impact area.

2 So that we are just making the obvious
3 point that the initial investment, the direct
4 expenditure on capital investment and wages is the
5 first instance and then you have the recycling through.
6 And that, of course, magnifies the beneficial impact of
7 acquiring new investment and the converse of that is
8 that you get a magnification of the impact of a loss.

9 You know, where you lose investment or
10 where you have a downsizing rather than have this
11 occur, you have an absence occurring, so that some of
12 the spending that occurred here and here is no longer
13 experienced. (indicating)

14 MR. COSMAN: And we will be dealing with
15 forest industry investment in Mr. Ross' evidence.

16 And with that, Madam Chair, I think we
17 are almost right on. We will be starting a new
18 subject.

19 MADAM CHAIR: All right. Let's break for
20 lunch and we will continue at 1:30.

21 MR. COSMAN: Thank you.

22 ---Luncheon recess taken at 12:00 p.m.

23 ---On resuming at 1:30 p.m.

24 MADAM CHAIR: Please be seated.

25 Ms. Swenarchuk?

1 MS. SWENARCHUK: I believe it is the
2 preference of counsel to have this discussion at four
3 o'clock this afternoon rather than 8:30 tomorrow
4 morning as we have already discussed the possibility,
5 if that's agreeable to the Board.

6 MADAM CHAIR: All right, let's do that.
7 One further point. Mr. Turkstra has joined us and if
8 there are any comments that anyone wishes to make or
9 any questions they have to put to Mr. Turkstra, perhaps
10 we will do that at four o'clock. He would like to
11 leave at 4:30 and I expect that won't take very much
12 time and then we can deal with this other matter.

13 MR. COSMAN: Thank you, Madam Chair.

14 Q. Mr. Watson, I would ask you to turn
15 to figure 7.1, which is the last page of the display
16 board exhibit, and I believe also you have a display
17 board for it that I would ask you to put up.

18 Now, figure 7.1 is indicated to
19 demonstrate the potential socio-economic implications
20 at the community level of forest management policies
21 which unduly restrict wood supply. I wonder if you
22 would take some time to go through the various steps
23 that you have outlined in your exhibit.

24 MR. WATSON: A. Certainly, Madam Chair.
25 I'm starting at the top of the box that addresses

1 forest management policies and alternative methods
2 which in one way or another restrict wood supply and
3 increases costs. I guess there are obviously a variety
4 of ways in which that could occur and it's a matter of
5 degree, but we are talking about a hypothetical set of
6 circumstances.

7 Some of those could have a negative
8 impact on corporate financial returns in terms of the
9 yield related to a project, cash flow, the risk,
10 predictability, to those aspects that underlie a
11 capital investment or the decision to proceed with a
12 particular level of production.

13 ~ The result of that then could be a
14 reduction in production, the deferral or cancellation
15 of plans to expand and in some instances possibly the
16 closure, whether it's the closure of a logging
17 operation or a sawmilling operation or some other
18 similar operation.

19 As a result of that reduction or deferral
20 or closure, you then have reduced investment, either
21 the loss of opportunity for an investment that was
22 going to be made or a reduction in terms of what's
23 already in place relative to expansion or
24 modernization, major maintenance or enhancement. As a
25 result of that then, you have inevitably fewer jobs.

- 1 You have fewer construction jobs and you have reduced
2 operating employment and, in addition to that, reduced
3 local purchases from the forest operation.

4 The consequence of reduced jobs, of
5 course, is reduced local income and reduced local
6 income at a certain point will normally produce
7 increased out migration as particularly the younger
8 workers look elsewhere for livelihood. And if that
9 starts to occur, we then - at the bottom of the table
10 or the figure - have three boxes. One discussing
11 social impacts, one talking about local business
12 impacts and one dealing with the impact on government
13 because all three of those, it seems to me, are
14 intertwined and are somewhat inevitable or a likely
15 consequence of a significant reduction in box 7.

16 On the social side, of course there is a
17 reduction in the standard of living as incomes fall, in
18 some cases there would be dislocation and family
19 separation as jobs are sought elsewhere and families
20 are fractured. There will of course be reduced value
21 of the home and ability to sell the home, time required
22 to sell it, equity in it, reduced local career
23 opportunities and second income options and those
24 matters, I guess, in a number of instances can lead to
25 increase of local crime, family problems and health

1 -- problems. So that there is a social aspect to the
2 matters that I've been discussing.

3 My focus, I guess, has been on the
4 economic, but the social is a little more difficult to
5 quantify, but I think it's clearly a consequence.

6 In term of local businesses, the local
7 market -- of course as you have out migration the local
8 market contracts, sales and profits are reduced. In
9 some cases you are going to have job loss occur and
10 depending on the size of the firm, the nature of the
11 firm, perhaps even bankruptcy for the smaller service
12 sector firms if the out migration has been substantial.

13 - You are going to have, of course,
14 reduction of property and business value, local
15 opportunity and, once again, increased difficulty in
16 selling the property in the face of a contracted
17 market. And obviously there will be reduced potential
18 to expand the business and reduce potential to provide
19 a broader range of services. So that's at the private
20 level.

21 At the public or governmental level,
22 first of all at the municipal level, a significant
23 amount of out migration will produce wasteage in terms
24 of the capital -- municipal capital infrastructure
25 that's been put in place, sewer and water plants, the

1 schools, the hospitals, roads and other facilities with
2 very little opportunity in many small resource based
3 communities to make other use of those facilities.

4 The operating costs don't normally
5 decline pro rata with reductions in populations, so
6 that you are going to have higher prices passed on to
7 the consumer or the requirement for higher levels of
8 grants from municipal affairs and health and the other
9 ministries.

10 You will have increased spending, federal
11 spending for unemployment insurance and relocation
12 assistance, increased provincial spending for municipal
13 grants, whether they're unconditional grants or special
14 purpose grants, incentive programs, of course there is
15 lost income tax and sales tax revenue and the needs to
16 increase property tax and user rates.

17 Q. Now, sir, in your opinion as an
18 economist, are the socio-economic impacts and
19 dislocations that you have described a matter of
20 theoretical conjecture or are they very real
21 possibilities in the context of the northern economy as
22 you have described it?

23 A. Well, of course, Madam Chair, it's a
24 matter of degree, it's a matter of the circumstance
25 faced. In order to deal with that kind of question, in

1 Chapter 7 I took a hypothetical situation in the case
2 of the Township of Chapleau on page 7-8 and 7-9 of the
3 report and based on our knowledge of that community as
4 being a fairly representative northern community,
5 smaller northern community, we worked through what
6 would seem to be the inevitable consequences of a
7 fairly significant shutdown; a shutdown of a major saw
8 mill, loss of 200 full-time equivalent jobs, and we
9 worked through what would occur, as I say, based on
10 your knowledge and you would start with the loss of
11 about 13 or 14 per cent of the jobs in the township as
12 a result, as a direct result.

13 That loss would over time - it wouldn't
14 be immediate but over the course of a year or two - I
15 would expect to see another 10 per cent of the jobs
16 lost. As you have out migration for the first
17 instance, perhaps not the full 200 family units but a
18 significant amount, then you would have downsizing in
19 the support area, in the service area. As a result,
20 over the course of a few years I would expect to see
21 only 25 per cent of the jobs in the township
22 sacrificed.

23 The population loss that would occur is a
24 matter of demographics, whether the population is young
25 or old, the nature of their skills and their attitudes.

1 It's difficult to predict how many would move and how
2 many would stay, but certainly there would be a
3 significant number out migrating based on what we know
4 about that situation.

5 As a result of these factors, inevitably
6 the real estate market would be impacted. You would
7 have listings increasing and, of course, demand
8 shrinking, you would have home owners becoming very
9 concerned about their own equity situation and you
10 would have -- inevitably you would have prices falling,
11 certainly by a tangible amount, you would have a much
12 lengthier time required to dispose of a property and I
13 think that that would have, on the social side,
14 consequences on families attempting to plan their
15 future, to decide where they are going to go from here.

16 On the property taxation side -- and this
17 community, as I mentioned, a good deal of the
18 assessment is not within the community; however, you
19 would have a decline in property assessment based of
20 about 5 to 10 per cent and over a few years eventually
21 reaching 10 per cent when you factor in the loss of
22 support jobs. So that there would be so some tangible
23 increase as a result in property taxation.

24 It would not normally be possible for the
25 municipality to downscale its costs by that amount.

1 There are fixed costs that are spread over the base and
2 general government and many others and costs required
3 to maintain particular capital facilities and they
4 can't always be downscaled.

5 So taxes, property taxes would increase
6 and they would be increasing at a time when property
7 values would be falling so the tax burden would be
8 magnified. You would have political pressure, as I
9 mentioned, on the governmental side, you would have
10 pressure on the federal and provincial government
11 -relative to incentives and grants and then all of this
12 -in sort of a catch 22 would lead to even greater
13 -uncertainty and foregoing of additional capital
14 investment for the community as a whole in the face of
15 uncertain prospects and that would serve to further
16 exacerbate the situation.

17 The workers displaced would be choosing
18 between social assistance, lengthy commutes to other
19 communities, temporary or permanent relocations, job
20 downscaling and reduction of standard of living. None
21 of the choices are very attractive.

22 I guess in the Toronto area, if something
23 of that nature happened, one might look to having other
24 members of the family work or working longer hours or
25 choices of that nature, but when you're in a small

1 - remote community you often don't have that opportunity;
2 the jobs just aren't there. And all of this could be
3 expected to produce tensions at the personal and family
4 level and those to some degree would reflect, as I say,
5 in the functioning of the community itself.

6 I conclude that discussion by saying that
7 perhaps the most significant aspect of the job loss
8 would be the prospects of recovery being quite limited.
9 I think most of us came through the worst recession in
10 decades, earlier in the 80s, with some sense that
11 things were going to get better in the foreseeable
12 future.

13 We are aware of cycles, but I think what
14 separates that circumstance from the example in
15 Chapleau might be that that confidence that there would
16 be -- and this is simply a cycle and that there is
17 going to be another recovery, there is going to be
18 something to replace or substitute is not necessarily a
19 well-founded assumption.

20 Q. Let me ask you there. From the
21 perspective of socio-economic impact which the Board
22 has to consider under the Act, does the Board have to
23 be concerned that there might be downsizing or
24 reduction of production levels or mill closures?

25 Why wouldn't tourism or some other sector

1 of the economy just step in and replace forest industry
2 jobs and sustain our northern communities?

3 A. Why wouldn't tourism step in and
4 replace the forestry sector jobs? Well, I think the
5 context for answering that question, first of all from
6 my point of view, it would be my view that the economy
7 of the north has fairly real and obvious handicaps that
8 spring from the remoteness and the vastness and the
9 sparsity of population and the climate and those are
10 obvious things, but I think they are very real.

11 The second part of the context is what I
12 have been discussing in terms of the risks of, shall I
13 say, being wrong, the severity of the penalty that
14 would be visited upon literally dozens of communities
15 that are dependent upon this industry as the mainstay
16 of their economy.

17 So in that kind of context my attitude is
18 that rather than look for substitutions I think one
19 should look for additions, I think one should look for
20 synergy or spinoffs, and that it's a wrong approach or
21 a wrong premise to be saying, you know, we are going to
22 eradicate this in order to substitute something else.

23 I guess if a situation arose where that
24 seemed to be necessary for some reason, then clearly I
25 guess it's incumbent on one to be very sure that the

1- net benefit created -- that there is a net benefit
2 created with net underlying and that it's a very --
3 that it's a significant net benefit.

4 Now, your question related to
5 substituting tourism for forestry, and from the
6 discussion that I have had this morning about tourism
7 versus forestry I guess it's clear that tourism is much
8 more a seasonal form of occupation than forestry is
9 and, therefore, it's more difficult to sustain a
10 full-time economy on a seasonal base. It can be an
11 excellent supplement to something already there, but I
12 think it's much more difficult to, as I say, to have
13 the mainstay around a seasonal occupation.

14 Secondly, in terms of the incomes that
15 are generated, we talked of full-time income as being
16 half and incomes allowing for the seasonality being
17 much less than that. So that it's not a matter of
18 substituting a forestry job for a tourism job, you
19 might have to substitute three or four or five tourism
20 jobs to be the equivalent of one forestry job because
21 the forestry job carries with it normally additional
22 construction expenditure, additional assessment.

23 I say normally in that I say you have
24 logging jobs and they don't fall into that category,
25 but I am talking forestry overall, where you have the

1 mills\ and you have all aspects of the industry. So
2 that I am saying it's not a job for job sort of
3 transaction.

4 I guess the other way I would look at
5 this would be in terms of endeavoring to strengthen
6 what you already have. I think, you know, we do a fair
7 amount of work with the municipal development
8 commissioners around Ontario and I think many of them
9 have come to the realization in the last decade that
10 most of the demand for land in their industrial parks
11 comes not from new things, new entrants, it comes from
12 expansions of things that are already there, it comes
13 from providing a business climate for the businesses
14 that have come to the community, expressed confidence
15 in the community, providing a climate whereby they can
16 flourish and grow. And so I think that is a better
17 objective when you talk about substitution.

18 I guess the last thing I would say is I
19 would want to be careful not to take hard tangible jobs
20 that exist and trade them off against hopes, trade them
21 off against jobs that may evolve in the coming decades
22 and may not.

23 MR. MARTEL: Isn't that a reality, that
24 you couldn't replace jobs in the resource sector with
25 tourist jobs. One only has to look at Elliott Lake,

1 it's going to lose 1,400 and 400 -- 1,800. How many
2 tourist jobs would you get or need to replace what is
3 probably the most devastating blow to that community in
4 the last 20 years?

5 MR. WATSON: Well, I think that is the
6 point, yes.

7 MR. MARTEL: And every time we close down
8 some mine, isn't the other thing everybody turns to
9 right away is tourism as the salvation?

10 MR. WATSON: Often.

11 MR. COSMAN: Q. Mr. Watson, in summary,
12 perhaps I can take you to (x) of your executive summary
13 7.4.1. You make the point that this report of yours
14 quantifies for the first time in the literature the
15 leveraged economic contribution at the individual
16 community level made through the activities of the
17 forest industry.

18 MR. WATSON: A. Yes.

19 Q. And I am going to ask you now just
20 perhaps to summarize your evidence by telling us,
21 telling the Board what the significance of the forest
22 industry contribution is to the economy and the
23 communities of the north.

24 A. Well, as I have indicated in the last
25 sentence or so, I am convinced from the research I have

1 done that there is no question that it's of critical
2 importance to the communities of the north, to the
3 stability of what I am calling the relatively fragile
4 economy in the area of the undertaking, and I think
5 it's clear that disincentives to the industry that are
6 such that they impact in a real way on capital spending
7 and on employment would have very serious impacts upon
8 the economy of those communities, and since those
9 communities are among the strong point in the north, it
10 follows that the negative impacts would spread
11 throughout the north through the multiplier effect.

12 Q. Thank you, Mr. Watson.

13 I wonder if you might trade places with
14 Mr. Ross for the next portion of the evidence.

15 MR. COSMAN: Now, Madam Chair, just as a
16 matter of housekeeping, at the outset I have Mr. Ross'
17 errata sheet that I would propose to file at this time.
18 (handed)

19 MADAM CHAIR: Exhibit 1051.

20 ---EXHIBIT NO. 1051: Errata Sheet re Report of
Michael Ross.
21

22 MR. COSMAN: And, secondly, just as a
23 matter of housekeeping, Madam Chair, I asked Ms. Devaul
24 over the lunch hour to make sure that Exhibit 1035 from
25 Panel 1 was available to you, and the other parties

1 should make a note of that.

2 I probably will not reach it this
3 afternoon. I am not going to be going through it page
4 by page but, in any event, they might want to bring it
5 with them tomorrow, and that is the Superior Study that
6 was filed in Panel 1.

7 Q. Now, Mr. Ross, I am first going to
8 deal with your report, the Economic Profile of the
9 Ontario Forest Industry. Can you tell the Board please
10 what your objectives were in this study and what were
11 your terms of reference?

12 MR. ROSS: A. Essentially we were asked
13 to review Panel 5 and to identify any additional
14 information which we thought would be useful to the
15 Board with respect to the economic profile and economic
16 dimensions of the Ontario forest industry.

17 Q. All right. And how does your report
18 differ from that of Mr. Watson who has essentially said
19 that he was looking at the evidence that came before
20 him as well? What was the focus of your report?

21 A. Mr. Watson's report is focused at the
22 community level and he has built up his evidence
23 through -- really from the ground up, if you will, at
24 the community level.

25 Our focus has been at the level of the

1 -- Ontario economy as a whole in some aspects and the area
2 of the undertaking in aggregate in other aspects of the
3 report.

4 Q. Now, I do not intend to review the
5 report with you in detail as the Board and the parties
6 will already have read it, but I am going to ask you to
7 highlight certain key points that you have made in your
8 report.

9 And perhaps I can ask you to turn to page
10 6 just at the outset and ask you to inform us as to the
11 structure of this report. Can you outline that for us,
12 please?

13 A. Certainly. In the second chapter of
14 the report -- would you like me to summarize?

15 Q. Just give us the overall structure
16 chapter by chapter?

17 A. Okay.

18 MR. FREIDIN: Excuse me, page 6 of what
19 document, Mr. Cosman?

20 MR. COSMAN: Exhibit 1046, the big one.

21 MR. ROSS: This is the Economic Profile
22 of the Ontario Forest Industry.

23 MR. FREIDIN: Thank you.

24 MR. ROSS: In Chapter 2 we provide a more
25 comprehensive definition of the industry than was

1 provided in Panel 5. Although we went at it from
2 somewhat different lines, we have ended up in a similar
3 position to Mr. Watson in that we have included the
4 forestry services sector and have also looked at impact
5 of capital expenditures.

6 We, therefore, quantify the economic
7 impact of this broader definition of the industry and
8 also look at the net financial contribution it makes in
9 terms of flows of funds back and forth between the
10 industry and government.

11 In Chapter 3 we focus on illustrating in
12 a number of different dimensions the cyclical nature of the
13 industry. We had a concern that, particularly when
14 Panel 5 was produced, the industry was at the very top
15 of the business cycle and there was a desire really to
16 present the information in a way that emphasized the
17 cyclical nature of the industry because it is a cyclical
18 industry, and that included looking at a longer time
19 frame in which more cycles might have occurred.

20 In Chapter 4 we try and place the Ontario
21 forest industry in context by comparing it with other
22 major industries in the province both in terms of some
23 historical trends at the provincial level and also we
24 have undertaken a good deal of work to try and consider
25 the economic contribution of the forest industry and

1 other industries in the area of the undertaking as
2 well.

3 Chapter 5 responds to a concern we had in
4 reviewing Panel 5 which was the suggestion that while
5 the industry had made significant capital expenditures
6 in the past, that was kind of a periodic phenomenon;
7 we, therefore, conducted a survey of both historical
8 and future capital expenditures in both the pulp and
9 paper and sawmilling sectors which I think illustrates
10 that there are substantial capital spending
11 requirements on an ongoing basis to remain competitive.

12 MR. COSMAN: Q. All right. Just before
13 we go into the composition and economic contribution of
14 the industry, I wonder if I might ask you to turn to
15 page 14 in the section called Importance of Small
16 Businesses. Can you tell us why that is there and what
17 your conclusions are?

18 MR. ROSS: A. It was really our desire
19 to make it clear that the forest industry in Ontario is
20 not a monolithic structure. There were times in which
21 Panel 5, in my view, by grouping the various components
22 of the industry together and speaking to them --
23 speaking of them as one, could leave the reader with
24 the impression that in some ways all the segments are
25 the same.

1 I think in particular it's clear, and we
2 have illustrated in Exhibit 4 which is on the preceding
3 page of the report, that there is a substantial
4 difference between the pulp and paper side and the
5 sawmilling side in terms of the scale of operations.

6 Half the pulp and paper mills in the
7 province are capable of producing something like
8 \$600,000 worth of output a day; on the other hand 82
9 per cent of the sawmills in the province have a daily
10 value of production which is less than \$6,000. And
11 there are only a few sawmills in the province who
12 produce something like \$30,000 worth of output a day.
13 So that is the first half of the equation if you will.

14 We extended the analysis further to look
15 at the amount of employment in the industry which is
16 provided by small business, and that is really what we
17 are dealing with on page 14 in your reference and
18 Exhibit 5 opposite to that contains the data.

19 Q. Was there considerable employment in
20 the area of the undertaking provided by small business?

21 A. Yes, there is. Several thousand jobs
22 and something like 92 per cent of all the logging
23 establishments in the area of the undertaking and
24 something like 72 per cent of all the establishments in
25 the wood industry employ fewer than 50 people.

1 I think one of the implications of this
2 is that while there are many large and relatively
3 financially strong firms in the forest industry as a
4 whole, there is a substantial component of small
5 business and typically small businesses are relatively
6 vulnerable to changes in market conditions and
7 operating costs.

8 Q. On page 15 you describe in the
9 chapter on economic impact of the industry a definition
10 of the industry which includes forestry services.

11 Can you tell us what the effect of
12 including forestry services in your definition of the
13 forest industry meant in terms of the data that you
14 reviewed and analysed?

15 A. Certainly. The Panel 5 definition of
16 the industry, which was a little narrower than ours,
17 shows that there are I think in the order of 72,000
18 jobs in Ontario directly in the forest industry, and
19 through the multiplier effects that Mr. Watson was
20 talking about, approximately double that amount
21 supported by the industry in total.

22 In other words, for every person who
23 works in the industry there is another job in Ontario
24 which is supported by the industry either in a supplier
25 sector to the industry or in selling goods and services

1 to the employees of the industry. Adding the forestry
2 services sector to the definition of the industry
3 increases that estimate somewhat.

4 The sector itself employs close to 6,000
5 people in Ontario and assuming the same kind of
6 multiplier relationships, supports another 6,000 jobs
7 in what are called direct and induced. So including
8 the forestry service sector adds another 11,600 jobs to
9 the size of the industry.

10 Q. All right. You also deal in this
11 chapter with the impact of capital expenditures. Is
12 that not dealt with in Panel 5?

13 A. The employment implications of
14 capital expenditures are not dealt with in Panel 5.
15 Mr. Watson made some discussion of the importance of
16 capital expenditures in a town like Dryden and there
17 are significant capital expenditures made by industry
18 in a typical year.

19 We were looking at 1985 and the industry
20 in Ontario spent almost two thirds of a billion dollars
21 in capital expenditures in that year, that also creates
22 substantial employment in Ontario. And if we look at
23 the impact of including capital expenditures both in
24 terms of the direct jobs and the indirect and induced
25 jobs, we are looking at about another 7,700 jobs in

1 that year.

2 Q. Is this summarized on Table 2 on page
3 18?

4 A. Yes, it is.

5 Q. I wonder if you can just briefly take
6 us through that.

7 A. Well, what we are working towards in
8 Table 2 is that total in the bottom right-hand corner
9 which is the 7,700 jobs. We have built it up by
10 breaking capital expenditures into two components,
11 construction which is basically on-site work and
12 purchases of machinery and equipment. The reason for
13 making the distinction is that typically there is much
14 higher job content in the construction expenditures.

15 We have then looked at using the same
16 input/output techniques that were used in Panel 5, the
17 Statistics Canada input/output model, made estimates of
18 both the direct, which is the second column, and the
19 indirect and induced jobs associated with each of those
20 components.

21 Q. And do you summarize the total
22 economic impact on Table 3 at page 19?

23 A. Yes, we do.

24 Q. And as measured by employment created
25 in the province in 1985, what do those figures

1 demonstrate?

2 A. Well, we are really building upon the
3 somewhat narrower definition that was used in Panel 5,
4 which is the column headed: Logging, Wood, Paper and
5 Allied Industries, adding our forestry services
6 component another 11,600 jobs and the estimated impact
7 of capital expenditures that I discussed a minute ago,
8 another 7,700. So in other words the total is around
9 172,000 in 1985.

10 Q. Now, sir, I would like to take you to
11 page 20, the financial contribution of the industry and
12 government to forest management activities, and I think
13 you make a note in your report that a question of this
14 arose during cross-examination and as a result you have
15 addressed this issue.

16 Would you kindly assist the Board with
17 your conclusions as to the respective contribution of
18 the forest industry compared with expenditures by
19 government in the area of the undertaking?

20 A. Well, the results are summarized in
21 Table 4 which is on page 24, and Table 4 is really
22 built up from two previous exhibits, one basically is
23 Exhibit 7 opposite page 21 which looks at taxes,
24 stumpage and area charges generated by the industry;
25 and the other is Exhibit 8 opposite page 23 that

1 details expenditures by government and by the industry
2 on forest management activities.

3 So in Table 4, if I look down the row
4 headings we have estimates of expenditures by industry,
5 that is net of government assistance and expenditures
6 by government on forest management activities, and we
7 also show in the next row the taxes, stumpage and area
8 charges paid by the industry to both levels of
9 government. In this whole table we are talking about
10 both federal and provincial governments lumped
11 together.

12 So in 1983-84, for example, the amount
13 spent or generated by industry was about \$287-million,
14 payments by government were about \$260-million. In
15 1985-86 -- there is actually another errata here that
16 wasn't in that letter, that \$367-million should be
17 \$370-million.

18 MS. SWENARCHUK: Excuse me, should be...?

19 MR. ROSS: 370. I propose perhaps to
20 summarize that in a written form tomorrow so that
21 people can make the changes.

22 MR. COSMAN: Q. All right.

23 MR. ROSS: A. And payments by government
24 were about \$308-million.

25 Q. Is a comparison valid of monies

1 expended by industry as compared with that expended by
2 government; is a direct comparison valid?

3 A. I think it's worthwhile getting a
4 sense of the magnitude of expenditures that the
5 government makes, if not exactly on behalf of the
6 industry - and I will come back to why I say that in a
7 minute - at least expenditures by government on forest
8 management activities with the industry's share of
9 expenditures on the same activities and the revenues
10 that industry feeds back to government. It gives a
11 sense I guess of which way the flows are occurring and,
12 on balance, there seems to be a flow from industry to
13 government, but it's not a large number in proportion
14 to the magnitudes involved.

15 If I could go back. The reason I said
16 that, while government spends this money on forest
17 management activities, it's not necessarily all
18 attributable to the forest industry as a whole. For
19 example, silvicultural expenditures and protection
20 expenditures benefit all the users of the forest.

21 MR. MARTEL: Doesn't it leave an
22 impression though, whether fair or unfair, that
23 industry is spending as much as government is on - if
24 someone looks at that chart quickly, industry is
25 spending as much on forest management through stumpage,

1 et cetera, as government is spending on forest
2 management.

3 I looked at that chart a number of times
4 I must admit and I understood what you were driving at,
5 but it seems to create an impression that industry in
6 effect is putting as much money directly into forestry
7 and regeneration as is the government.

8 I am not dispensing the fact that they
9 are paying tax and so on to government which in effect
10 finds its way back in there, but it just seems to
11 leave -- I thought Mr. Cosman might have been
12 highlighting that, because it does leave a sense there.

13 MR. ROSS: Well, in some ways the
14 relationships between the government and the industry
15 are structured in such a way that the industry pays
16 certain resource-specific taxes to government and other
17 taxes that are based on the profits they earn from the
18 resource but -- for example, like corporate income tax,
19 everybody pays it, and then the government pays a bunch
20 of money the other way to the industry to undertake
21 forest management activities, but the dollars aren't
22 tied.

23 I mean at least, a dollar of corporate
24 income tax isn't paid on condition that the government
25 is going to turn around and make a-payment back to

1 industry for forest management activities, although
2 perhaps the stumpage and area charges, there's more of
3 an implicit agreement that that is the arrangement.
4 And I am not meaning to suggest they are tied, but just
5 to look at the magnitudes that are flowing in both
6 directions.

7 MR. COSMAN: Q. Now, Mr. Ross, if I may,
8 if I could take you to page 26, the next page, the
9 economics of the industry where you address the issue
10 of cyclical. This was also discussed by other
11 witnesses.

12 How does your analysis here add to what
13 the Board has already learned in its earlier evidence.

14 MR. ROSS: A. Well, I think in some
15 sense of events that moved on with regard to this
16 chapter. The chapter was really written in response
17 to, as I said earlier, the perspective that was left
18 from Panel 5 which, for no reasons of its own, was put
19 together at what was probably pretty close to the top
20 of the cycle and we had a concern that the Board might
21 lose sight of the fact that it was a cyclical industry
22 just because of those circumstances.

23 I think events since Panel 5 were put in
24 place confirming the cyclical of the industry and
25 perhaps there is less need to dwell on this, although

1 ... we have actually gone into a good deal of detail with
2 respect to cyclicalities in a number of dimensions;
3 looked at the cyclicalities of prices, cyclicalities of
4 operating rates in the industry, cyclicalities of
5 profitability which is quite extensive, and some of the
6 relationships between the cyclicalities of profitability
7 and the cyclicalities of operating rates.

8 We have updated one exhibit which is
9 Exhibit 18.

10 MR. COSMAN: Yes, I have that here.
11 ..(handed) Madam Chair, I would tender --

12 Q. This is what, sir? Perhaps we can
13 ..just describe it for the record.

14 MR. ROSS: A. Well, the original Exhibit
15 18 is on, I guess it follows page 35.

16 MADAM CHAIR: Thank you.

17 MR. ROSS: And it's looking at the
18 real -- or adjusted for inflation net income of three
19 public forest products companies; Abitibi-Price, Domtar
20 and Great Lakes, now Canadian Forest Products -- or
21 Canadian Pacific Forest Products.

22 And that was an exhibit in its original
23 form that suffered from some of the same deficiency
24 that I was describing with respect to the timing of the
25 Panel 5 exhibits that showed profitability at a peak in

1 1987 since we produced this report in September.

2 MADAM CHAIR: Excuse me. That is exhibit
3 1052.

4 MR. ROSS: Okay.

5 MR. COSMAN: Thank you, Madam Chair.

6 ---EXHIBIT NO. 1052: Update of Exhibit 18 to Mr. Ross'
7 evidence.

8 MR. ROSS: More data have become
9 available that I think show that the earning of firms
10 in the industry are in the downward part of the cycle,
11 which is perhaps not news but it's confirmed in the
12 exhibit.

13 -- MR. COSMAN: Q. Can you, having regard
14 to Exhibit 18, show how that is so?

15 MR. ROSS: A. Well, the revised Exhibit
16 18 extends to the year 1989, on the previous exhibit we
17 only had data up to the end of 1987. Each of those
18 three lines represents the net income adjusted for
19 inflation of a different publicly traded forest
20 products company and in each case incomes have fallen
21 off considerably by 1989 from the peak which, in some
22 cases, is two years earlier and in other cases is one
23 year earlier.

24 MR. MARTEL: Can you tell me what's
25 happening to the saw mill industry as a result of both

1 the dollar coming higher which effects the sale in the
2 States and the tax that was added?

3 Just what kind of shape is the industry
4 in, particularly that of the lumber industry?

5 MR. ROSS: Well, I believe it's in fairly
6 tenuous shape. For some of the reasons we described
7 earlier, it doesn't have the financial strength of the
8 integrated pulp and paper industry. It has borne the
9 additional burden of the 15 per cent export tax.

10 I think when the pulp and paper industry
11 is weak it has difficulty selling the same chip volumes
12 at the same revenues to the pulp and paper industry and
13 I think the market for its basic product has not been
14 strong in the way that a number of the pulp and paper
15 product markets have been strong in the last few years.

16 So it's really the industry has laboured
17 under a number of comparative disadvantages and I think
18 it's in quite -- in many cases in quite a marginal
19 position.

20 MR. COSMAN: Q. Now, Mr. Ross, before we
21 leave the issue of cyclical, can you assist the
22 Board with how cyclical the industry is relative to
23 other industries; that is, how cyclical the forest
24 industry is relative to other industries?

25 MR. ROSS: A. Certainly.

1 Q. And perhaps where you can, have
2 regard to the specific portions of your report that are
3 relevant?

4 A. Well, we've addressed this issue in
5 the next chapter which is Chapter 4, where we have
6 looked at some inter-industry comparisons. Chapter 4
7 begins on page 40. The exhibit of interest perhaps is
8 Exhibit 21 which is opposite page 42.

9 Q. All right. Will you take us through
10 that exhibit please and tell us what it demonstrates?

11 A. Yes. We compared the forest industry
12 to four other Ontario industries, one was mining and
13 primary metals which which selected because it is the
14 other big resource based industry in northern Ontario;
15 the second is the transportation equipment industry
16 which is essentially Statistics Canada's word for the
17 auto industry. We chose it because it is the
18 traditional main stay of the southern Ontario
19 manufacturing industry. We compared it to the food
20 processing industry which, because it produces an
21 essential good, if you will, tends to be relatively
22 stable and then we compared it to manufacturing in
23 total.

24 Q. The comparisons on Exhibit 21 are in
25 respect of employment; are they?

1 A. Yes. -- We've looked at comparisons of
2 employment and in each case we're looking at the
3 cyclicalities of the industry; in other words, we have
4 taken out any growth trends and are just looking
5 deviations around the growth trends.

6 Sometimes it's hard to read from the
7 graph exactly what's happening. We have also done some
8 quantitative analysis that's reported in Appendix H, I
9 believe, but the gist of it is that employment in the
10 Ontario forest industry has been less cyclical than
11 employment in the transportation equipment industry.

12 Q. That's the automotive industry?

13 A. The automotive industry which is
14 quite a cyclical industry. Cyclicalities of employment
15 is about the same in the forest industry as in the
16 mining and primary metals industry. These results are
17 are on page 43, by the way.

18 It's less cyclical than -- I'm sorry,
19 it's more cyclical than the food processing industry as
20 one might expect and employment in the forestry
21 industry has been a little more cyclical than
22 employment in manufacturing as a whole in Ontario but
23 only slightly so. And of course while the cyclicalities
24 of the forest industry and the mining and primary
25 metals is about the same, the forest industry has grown

1 somewhat over the period we are looking at, whereas the
2 employment in the mining and primary metals has
3 declined considerably.

4 Q. All right. You placed the forestry
5 industry in a position not out of line with other
6 manufacturing sectors relative to the north. What
7 about productivity?

8 A. Well, just perhaps to finish the
9 thought on that cyclicality.

10 Q. All right.

11 A. I think that was our intent.

12 Obviously, cyclicality is a concern and the forest
13 industry is a cyclical industry. That has implications
14 for risks with respect to stability of employment and
15 stability of the northern economy, but I think its
16 cyclicality is a fact of life in manufacturing oriented
17 industries and I think really that was our intent here,
18 which is to illustrate that it is not out of line from
19 a cyclicality perspective.

20 The issue of productivity, which is dealt
21 with particularly in Exhibit 22, opposite page 44,
22 that's another area that we've dealt with because of
23 issues that were raised particularly in
24 cross-examination of Panel 5.

25 The concern that was expressed in that

1 cross-examination was that productivity improvements in
2 the industry meant that the employment provided by the
3 industry was less than otherwise would be, that
4 productivity improvements cost jobs, and I think there
5 is no doubt that productivity improvement is a
6 two-edged sword; it does mean that you can produce the
7 same amount of output with less employment if
8 productivity increases are achieved but, on the other
9 hand, obviously one needs to improve productivity to
10 remain competitive and there are competitiveness issues
11 associated with almost every segment of the Canadian
12 economy.

13 So, again, our intent here was to compare
14 labour productivity, which is output per unit of labour
15 input, between the forest industry and those other
16 manufacturing industries that I had indicated before.
17 The gist of the results are provided in Exhibit 22 in
18 the column that's entitled Percentage Increase and
19 Labour Productivity.

20 Q. That's right after page 43?

21 A. Yes. Which shows that productivity
22 increases between 1971 and 1986 in the forest
23 industry - well, they varied considerably among the
24 sub-segments - were about 35 per cent in aggregate.
25 That's a better productivity performance than was saw

1 in the mining and primary metals industry, about the
2 same as in the auto industry and somewhat less than in
3 the food processing industry or total manufacturing.

4 Again, I think the industry has achieved
5 reasonable productivity performance and it's in line
6 with what's happening in other sectors of the Ontario
7 economy.

8 Q. All right. Did you make similar
9 comparisons in trends in real earnings, earning levels?

10 A. Yes. Exhibit 23, which is opposite
11 page 45, has looked at percentage increases in what we
12 call real weekly earnings in these same manufacturing
13 industries. Real means adjusted for inflation.

14 And if I look at the column entitled
15 Percentage Increase in Real Weekly Earnings, again we
16 see that the forest industry is representative of the
17 other industry sectors, although actually earnings have
18 probably increased a little more in the forest industry
19 than, for example, in the auto industry.

20 It's forest industry and mining of
21 primary metals which have had about 25 per cent
22 increases in real weekly earnings that outpace,
23 although not by a lot, the increases of 17 per cent in
24 transportation equipment and 18 per cent in
25 manufacturing as a whole.

1 Q. Can you assist as to where tourism
2 fits into this kind of comparison?

3 A. It's difficult to put tourism into
4 this kind of context because tourism is not an industry
5 like these other sectors are industries. I believe the
6 Board has heard evidence to this effect already, but
7 tourism is really an activity that people undertake; in
8 other words, I go on a trip and a number of industries
9 serve me in my tourist mode. I may use the services of
10 the accomodation industry by staying in a hotel, I may
11 go to a restaurant but none of those -- either of those
12 industries or any of the others that are grouped in
13 tourism only serve the tourist.

14 So that one can look at those industries
15 which serve tourists but recognize that not everything
16 they do is serving tourism; in other words, if I go
17 downstairs to the restaurant and buy lunch, that's not
18 a tourism activity because I just live down the road,
19 if Mr. Martel does, that may well be tourism activity
20 because he is more than 25 miles away from home.

21 Q. And that's the definition; is it?

22 A. 25 or 50, it depends on whose survey
23 you are talking about.

24 Q. In that regard, all of the hotel and
25 meal expenses in connection with this hearing in

1 Thunder Bay will show in the "tourist" revenues
2 generated in the north?

3 A. Well, if you were comfortable that
4 data collection in the tourism sector were accurate
5 they would -- conceptually that's where they belong.
6 But the the gist of it is there aren't similar numbers
7 as we have in Exhibit 23 for the tourism industry per
8 se and we haven't looked at trends in tourism earnings
9 of the sort that we have with these sectors here.

10 Q. All right. I would like to take you
11 now to --

12 MADAM CHAIR: Excuse me, Mr. Cosman.

13 MR. COSMAN: Sorry.

14 MADAM CHAIR: Are you making a comment
15 generally about the quality of data that is available
16 in the tourist industry?

17 MR. ROSS: I think typically it's not as
18 good as data that's available for other sectors and
19 it's because of the complexity I was speaking of.
20 Because it isn't an industry, you can't go -- you can't
21 look at industry pay rolls or industry corporate income
22 tax returns or data on industry output. Instead what
23 you have do is try and identify the activities that
24 people undertake which are defined as tourism.

25 MR. COSMAN: Q. So in that regard,

1 would the --

2 MR. ROSS: A. If I can add...

3 Q. Sorry.

4 A. Typically they way you do that is you
5 ask people. You might get a phone survey one day that
6 said: Could you please recount all your tourist
7 related expenditures in the last three months and they
8 would explain to you what they meant, and depending on
9 how hard you wish to think about it at the time that
10 would be the basis of the estimate.

11 So instead of relying on establishments
12 that have to keep records kind of as a matter of
13 course, typically the levels of activity are determined
14 by surveys of individuals and their problems with
15 recall and completeness and that kind of thing.

16 MADAM CHAIR: Are you implying that some
17 of the data that we might see in terms of the overall
18 value of tourism in northern Ontario is overestimated?

19 MR. ROSS: No, I don't think I'm implying
20 that. I think it just has to be evaluated or
21 considered in the context of those concerns.

22 MR. COSMAN: If that is our view having
23 reviewed that data, we will certainly let you know,
24 Madam Chair.

25 Q. Now, just to finish off that context

1 of the data reporting. Would there be any way that the
2 expenditure by Mr. Martel for lunch, which be
3 classified otherwise as a tourist expenditure, would
4 show up other than through the kind of subjective
5 survey you talked about?

6 MR. ROSS: A. Well, the expenditure will
7 show up in a sense by people who consider the
8 activities of the restaurant industry in the same way
9 that it might show up in the transportation equipment
10 manufacturing industry. The problem is not so much
11 capturing the expenditure, it's deciding whether it's
12 tourism or not.

13 Q. I would now like you to go to page
14 48, if you would, where you compare the contribution of
15 the -- you do a comparative contribution of the
16 forestry industry to the northern Ontario economy, you
17 look at forestry, mining tourism and trapping.

18 Would you describe the analysis that you
19 undertook in this area and the conclusions that you
20 came to?

21 A. Excuse me, maybe I will just take a
22 drink of water before I do.

23 I guess I'm beginning on page 48 really.

24 Q. Yes, please.

25 A. We are narrowing the focus of the

1 analysis here to the northern Ontario economy and by
2 that we really mean the area of the undertaking.

3 We haven't have the opportunity to build
4 up the data on a municipality by municipality basis in
5 the same way that was described by Mr. Watson this
6 morning, but we are attempting to cover the same area,
7 what he calls the north and the near north; in other
8 words, the area of the undertaking. And with each of
9 the data elements we've looked at we've had to make
10 different assumptions and approximations to fit data
11 that typically aren't gathered quite that way into this
12 geographic area of the undertaking.

13 And our focus here was really on
14 comparing the economic contribution of the forest
15 industry with other relevant industries in the north.
16 Again, we looked at mining and primary metals, we
17 looked at tourism in part because of the potential for
18 conflict in use of the forest resource between the
19 forest industry and tourism and we looked at fur
20 industries, trapping and associated industries for the
21 same reason.

22 And perhaps what I should do is refer the
23 Board to Exhibit 28 which is just before page 51. In
24 this exhibit we summarize the results of the analysis
25 and make estimates of the employment, the value of

1 sales or, in the case of tourism, of expenditures and
2 the value of sales per full-time equivalent employee
3 for each of these segments for 1986 in the area of the
4 undertaking.

5 So our estimates are in 1986 that the
6 forest industry directly employed approximately 36,000
7 people in the area of the undertaking. I'm just moving
8 down this column. The mining and primary metals
9 industry employed about 29,000, that the tourism sector
10 as a whole employed about 27,000 - and I will come back
11 to that in a moment - and that the fur industry
12 employed about 700 people.

13 In part because of our desire to focus on
14 those components of tourism that were potentially in
15 conflict with the forest industry, we segmented tourism
16 employment or the employment generated by tourism into
17 two components. We've tried to identify what we call
18 potentially environment dependent tourism from the
19 remainder which we call not environment dependent, and
20 I guess we've taken the point of view that the type of
21 tourism that you were referring to earlier, the
22 expenditures of people associated with the hearing in
23 Thunder Bay, were not environment dependent. In other
24 words, the tourism activity didn't take place because
25 people wanted to hunt and fish or hike or even

1 experience the benefits of the natural environment.

2 So we've gone through a fairly elaborate
3 process which we describe in some detail, I think, in
4 Appendix 5 to try and break out tourism activity as a
5 whole into these two components and then to allocate
6 the employment to the two components.

7 There is a fair amount of uncertainty as
8 to just where the line draws and we have taken, in
9 effect, an upper bound and a lower bound, but our
10 estimate is that of the 27,000 tourism jobs - person
11 years of employment is a better word - in the area of
12 the undertaking in 1986 between four and a half
13 thousand and eight thousand were what we call
14 potentially environmentally dependent.

15 So on balance, I think we are in a
16 situation where in 1986 in the area of the undertaking
17 both the forest industry and the mining and primary
18 metals industries were major providers of employment.

19 Tourism is also a major employer in the
20 area of the undertaking, but that part of tourism
21 which, in our view, is potentially in conflict with the
22 logging industry in the sense that they are both trying
23 to make use of the same resource is a relatively small
24 portion of the total tourism employment. The fur
25 industry is obviously another user of the forest

1 resource. It's a much smaller industry obviously in
2 terms of its employment.

3 Q. All right. Now, if I may take you
4 to -- are you finished with that chart?

5 A. Yes.

6 Q. If I may take you to page 56 where
7 you summarize the figures in that exhibit and the
8 following one, Exhibit 29, can you assist us as to the
9 conclusions that you arrived at in your analysis?

10 A. Well, I think we conclude - I'm
11 repeating myself a bit here - that the forest industry
12 made a larger and direct economic contribution to the
13 area of the undertaking did any of the other industries
14 we looked at, although it's relative close with mining
15 and primary metals.

16 Because of the capital intensive nature
17 of a forest industry in reflecting the higher value
18 added and wages that it pays, it generates
19 substantially more sales than does the tourism
20 industry; in other words, the forest industry generated
21 something like \$4.7-billion worth of sales in that
22 year. In our best estimate, tourism generated
23 expenditures of about \$1.3-billion in 1986.

24 So even though the employment was in the
25 same order of magnitude, 36,000 person years for the

1 forest industry and 27,000 person years for tourism,
2 the level of sales or expenditure per job is quite
3 different. And to repeat, of that total tourism
4 component between 17 and 30 per cent in our estimate is
5 potentially environment dependent, the rest is not.

6 Q. All right. Finally then with respect
7 to this report on the economic profile on the industry,
8 I would like to turn to your Chapter 5, Requirements
9 for Capital Expenditures by Sawmills and Pulp and Paper
10 Mills.

11 In order to remain competitive at current
12 levels of capacity, Mr. Ross, what can we anticipate in
13 Ontario by way of future capital expenditures for mills
14 in this province?

15 A. Well, based on the survey which we
16 did, which looked both at the recent past and the near
17 future for the pulp and paper industry and looked only
18 at the recent past for the sawmilling industry, it's
19 our estimate that the capital expenditures required to
20 remain competitive - in other words, capital
21 expenditures that aren't intended to increase capacity
22 but just to either maintain capacity or undertake
23 necessary product quality improvements, et cetera - are
24 substantial.

25 In the pulp and paper industry, for

1 example - and this is based on Exhibit 31, which is
2 opposite page 62 - the average mill has been spending
3 about \$13-million a year on competitive reasons. That
4 number is in the very right-hand column and it's the
5 second figure down, it's the average per mill for
6 competitive reasons. It reads \$12,730,000.

7 These are all expressed in constant 1989
8 dollars by the way. We asked the same respondent what
9 they anticipated their costs would be for the next five
10 years at the time of the survey, that meant 1989 to
11 1993, that is in Exhibit 32 which is following page 62
12 and the comparable number there is about \$20-million
13 per mill per year. In other words, the responding pulp
14 and paper mills, which were most of them, most of the
15 ones that exist in Ontario expect to spend about
16 \$20-million a year per mill for competitive reasons in
17 the period to 1993.

18 At the time we did the survey it was
19 pretty clear to the industry that they were going to be
20 faced with additional capital expenditures in
21 connection with the more stringent environmental
22 regulations that are coming out from the Ministry of
23 Environment with respect to both air and water quality
24 - MESA, Regulation 308, Regulation 309, but at the time
25 of the survey the mills didn't know what those

1 expenditures were going to be and I think things are
2 just getting firmed up at the present time.

3 So I think the \$20-million per mill
4 figure excludes most of the those additional
5 expenditures that they will be facing with respect to
6 air and water quality regulations from the Ministry of
7 Environment.

8 Q. Can you tell us what you learned with
9 respect to the sawmill industry?

10 A. Yes. The sawmill results are back on
11 Exhibit 30 which is opposite page 60. Mr. Martel,
12 perhaps it's a reflection of some of the things we were
13 talking about a few moments ago, but we were advised
14 that it's not worth asking sawmillers what their
15 capital expenditure plans are for the next five years.
16 I think typically they tend to live a bit more on a
17 year to year basis. So we didn't go into the future
18 with them, but we did ask them what their expenditures
19 were for the five-year period, 1984-88.

20 And we have done the same thing, tried to
21 distinguish between those required to stay in business
22 and those required to expand, and looking in the same
23 position on this exhibit, which is over in the
24 right-hand column, the second figure down, the average
25 mill that we surveyed is spending about \$300,000 per

1 mill per year.

2 Now, we focused on the larger mills in
3 this survey, this doesn't include the many quite small
4 sawmills.

5 Q. All right. Is there anything else
6 with respect to the Economic Profile Report that you
7 wish to bring to the attention of the Board?

8 A. No, I believe that we have covered
9 the points that I wanted to cover.

10 Q. Then I would ask you to refer to
11 Exhibit 1047, the Economic Impact Framework Report, and
12 I wonder if you might tell the Board, please, what were
13 the objectives and terms of reference of this study?

14 A. We describe the background and terms
15 of reference in the first chapter which starts on page
16 1 and runs through page 3. This study has a somewhat
17 different focus.

18 We had a concern in reviewing Panel 5
19 that there is not much emphasis on actually trying to
20 estimate the impact on wood costs or other economic
21 factors of alternative methods of carrying out the
22 undertaking. There aren't many estimates and there is
23 not really an analytical framework which is laid out
24 that suggests how one might think about that.

25 In addition, the Ontario Forest

1 Industries Association and the Ontario Lumber
2 Manufacturers Association made it clear to us that they
3 had some views as to how these issues should be dealt
4 with, and their phrase is, the changes in MNR timber
5 management policies and practices should be subject to
6 impact analysis. This is really by way of background
7 as to how we got to our objectives and I think what
8 they are suggesting is that before a change is made one
9 should look at the efficacy of the change; in other
10 words, will it achieve the desired objective, one
11 should look at the economic impact of implementing it
12 and then compare these two things and make decisions on
13 that basis.

14 So within that context we were asked to
15 undertake a study that was intended to do the
16 following, and these are the objectives stated on page
17 2: To determine whether the economic impact component
18 of such an impact analysis can be done; assuming it
19 can, to determine whether, in general, timber
20 management policies and practices do have meaningful
21 impacts on industry costs; and, thirdly, to lay out or
22 determine the basic context in which such impacts
23 should be considered.

24 In other words, we were really trying to
25 see if we could clarify some of the linkages between

1 alternative methods of carrying out the undertaking and
2 the socio-economic impacts that they generate on the
3 industry.

4 Q. In paragraph 4 you indicate that the
5 study focuses on the establishment of forestry
6 services. Why did you select the impact of forestry
7 services on wood costs as the basis of your study?

8 A. Well, the industry provided us with I
9 guess a short list of various concerns that they had
10 with respect to how the undertaking might be
11 implemented, one of which was the basic issue of
12 reserves or areas in which harvesting is either
13 prohibited or severely restricted. That was probably
14 pretty high on their list at the time and also, when we
15 considered the options, it seemed to be the most
16 amenable to the type of analysis we wanted to
17 undertake.

18 In particular, there was a literature
19 with respect to the issue, although it's quite limited,
20 and we could see that it was feasible to develop some
21 case studies that would allow us both to explore
22 whether these issues could be addressed and also
23 hopefully to develop some quantitative estimates of the
24 impact of reserves and other cutting restrictions on
25 wood costs.

1 Q. What did your literature search
2 disclose?

3 A. Well, we discuss the literature
4 search in Chapter 3.

5 Q. All right.

6 A. In summary we found a literature
7 search but a small one that dealt with the impact of
8 reserves and other cutting restrictions in Ontario and
9 there are basically three studies or sets of studies
10 and we describe them on pages 13, 14 and 15.

11 In each case they determined that there
12 is a cost of reserves; in other words, typically wood
13 costs are increased by increasing the nature or scale
14 of reserves. The range of costs varied considerably
15 and the methods that were used to determine those costs
16 varied considerably in both their nature and in their
17 level of detail.

18 I think the other useful output of the
19 literature was that some of the articles went to some
20 care to figure out what types of cost might be
21 associated with reserves, both kind of in principle and
22 then attempted to quantify those costs or those
23 categories of costs if they could.

24 So we came out of that both with a
25 reasonably long list of categories of cost that we

1 could then try out in our case studies, and also some
2 sense that the literature had identified two types of
3 costs as being most amenable to analysis; one is cost
4 associated with roads - and I am at the bottom of page
5 15 here - the other is cost associated with the
6 planning and layout of reserves.

7 Q. And, Mr. Ross, you conducted two case
8 studies one for Abitibi-Price and you did a separate
9 analysis in respect of Midway Lumber. First of all, we
10 will deal with the Abitibi-Price case study, but
11 perhaps before getting into it, I would like to ask you
12 why you chose those particular case studies?

13 MADAM CHAIR: Shall we take a break
14 before four o'clock, Mr. Cosman?

15 MR. COSMAN: We are starting a new
16 subject, that will be fine.

17 MADAM CHAIR: Is this an appropriate
18 time?

19 MR. COSMAN: Yes.

20 MADAM CHAIR: Thank you. We will come
21 back at 3:20.

22 MR. COSMAN: Thank you.

23 ---Recess taken at 3:00 p.m.

24 ---On resuming at 3:20 p.m.

25 MADAM CHAIR: Please be seated.

1 MR. COSMAN: Okay.

2 MADAM CHAIR: Yes.

3 MR. COSMAN: Q. Mr. Ross, we were just
4 about to commence with the Abitibi-Price case study
5 which starts at page 17 of your Economic Impact
6 Framework Report. Can you tell the Board, please, what
7 was your approach to this case study and how was it
8 conducted?

9 MR. ROSS: A. Yes. What we were trying
10 to do with case studies was to fulfill really two of
11 the three objectives that we had for this study as a
12 whole. One was to determine whether it was possible to
13 work through these economic impact issues, and the
14 second was, assuming that that was the case, to
15 determine whether these types of forest management
16 practices or changes in them might incur substantial
17 costs to the industry.

18 When we were considering possible case
19 studies we had a number of dimensions to think about.
20 Ideally we wanted to do case studies of both pulp and
21 paper companies and sawmillers. Ideally we would like
22 to cover various forms of forest management regimes, if
23 you will. Abitibi-Price operates on an FMA, we have a
24 subsequent case study that is on a Crown management
25 unit.

1 Q. That is the Midway study?

2 A. Yes.

3 Q. Mm-hmm.

4 A. And I guess with those criteria we
5 looked for opportunities to conduct case studies.
6 Because Abitibi-Price has a GIS, a computer assisted
7 map analysis tool in place, it represented an ideal
8 opportunity to conduct a case study.

9 So one of our case studies is one part of
10 the Spruce River FMA -- Camp 11 of the Spruce River FMA
11 which is essentially north of Thunder Bay. We had the
12 advantage that we understand that the area we have
13 studied is representative of industry operating
14 concerns in the area of the undertaking. I don't think
15 we are competent in ourselves to make that judgment,
16 but we asked both the senior Abitibi-Price forestry
17 staff their views in that regard and supplemented that
18 with the consensus of a discussion that we had with
19 other representatives of the OFIA and the OLMA and in
20 both cases they judge it to be representative or
21 perhaps more accurately not drastically
22 unrepresentative. For example, it has about an average
23 amount of lakes, less than some areas, more than
24 others, the terrain and topography are not the most
25 difficult but not the easiest either.

1 The other advantage of using this
2 particular operating area for a case study is that the
3 camp -- the case study area, that part of the Camp 11
4 area is currently being operated by Abitibi-Price, so
5 that they have an operating plan in place and in fact
6 are working, they are in the midst of the five-year
7 plan now and they have got the whole area on the GIS
8 including the existing reserves as they were laid out
9 in the planning process by MNR and the company.

10 Q. Did you develop a number of different
11 scenarios as to the reserves for purposes of your
12 analysis?

13 A. Basically we looked at three
14 scenarios. These are described in words on pages 21
15 and 22 of the report and they are really described --
16 two of them are described in considerably more detail
17 in Exhibits 3 and 4, each of which are two-page
18 exhibits, and those exhibits immediately follow page
19 22.

20 Q. Will you please describe what those
21 scenarios were and how you applied them?

22 A. Well there are, as I said, really
23 three scenarios. One is -- and these are all in a
24 sense 'what if' scenarios. The first is, suppose there
25 were no reserves, suppose total available timber

1 allocations were there to be cut. That is not to
2 suggest that anybody was recommending that, but just as
3 a hypothetical scenario.

4 The second is the existing reserve
5 structure as actually implemented in that case and that
6 is described in some detail in Exhibit 3.

7 The third is what we called the
8 inflexible reserve scenario which is a hypothetical
9 case. It's the possible inflexible application of the
10 new timber management guidelines. In other words, if
11 they were interpreted as rules and kind of pushed to
12 the maximum in each case rather than as guidelines.

13 We didn't actually develop the detailed
14 components of these scenarios, we outlined the basic
15 conceptual scenarios we were interested in and then the
16 details as they are expressed in Exhibits 3 and 4 were
17 put together by Abitibi-Price foresters in Thunder Bay.
18 So they really reflect the interpretation of
19 Abitibi-Price foresters of these conceptual scenarios.

20 Q. All right. Please continue, describe
21 how you proceeded?

22 A. Once the scenario was defined the
23 technicians at Abitibi-Price were able to translate
24 them onto the GIS system and really define areas that
25 were lost, land areas lost to reserves depending on the

1 scenario that was used.

2 Q. And you are talking productive forest
3 that is lost to reserve?

4 A. Well, it looks at all land areas lost
5 but it includes and distinguishes the productive
6 forest.

7 Q. All right.

8 A. Then it really on a stand by stand
9 basis determines how much wood has been withdrawn in
10 reserves and how much is available as an allocation for
11 cutting, and then basically the wood volumes are
12 adjusted accordingly. So the results of that analysis
13 of volumes lost to reserves are shown on page 23?

14 Q. That's Table 4.1?

15 A. In Table 4.1.

16 Q. And what volumes were determined to
17 be lost using the different scenarios?

18 A. Well, the volume losses are
19 meaningful, they are summarized at the top of page 24.

20 The move from a no reserve scenario to an
21 existing reserve has taken about 12 per cent of total
22 available wood volumes out of -- made them unavailable
23 to be cut in this particular case study area, and they
24 have been relatively equally distributed across
25 species, no one species has been particularly

1 differentially withdrawn.

2 Moving to the inflexible reserve scenario
3 would remove a further 11 per cent of the remainder of
4 those reserves.

5 Q. All right.

6 A. We had the opportunity to cross check
7 the results to some extent because the OFIA had had a
8 survey conducted on their behalf looking across a
9 number of companies and getting their experience with
10 what they called zone-outs, and typically they found
11 that pulp and paper companies in the area of the
12 undertaking had been losing something like nine to 10
13 per cent of their productive or available timber to
14 reserves, which is not far off the 12 per cent that we
15 had identified.

16 Q. Did you identify then a number of
17 cost categories associated with reserves?

18 A. Well, you will recall, Madam Chair,
19 that I had identified a list of possible cost
20 categories as a result of the literature review that we
21 did and reported in Chapter 3. We went up to Thunder
22 Bay and had quite a detailed discussion with the
23 various forestry people and got their views as to what
24 were the types of costs that might be incurred by the
25 company as a result of the reserves. I have them

1 - listed on page 24 and 25, and I won't go into them in
2 detail now.

3 In the end we settled on an approach that
4 isn't very different than the consensus of the
5 literature that we reviewed -- had developed. In other
6 words, we looked at some detail at road costs and we
7 also looked at the costs of planning and laying out
8 reserves.

9 While there were a number of other cost
10 categories that the Abitibi-Price people felt might be
11 legitimate, typically there was no way of verifying
12 that, there was no available data that could be used to
13 determine whether such a cost existed and what its
14 magnitude might be.

15 Q. What were the specific cost impacts
16 measured in your study?

17 A. Well, the fundamental one is road
18 costs and we have a table in the middle of page 26,
19 Table 4.2 that summarizes the results. But perhaps I
20 should talk a bit about the basis of those costs and
21 how they are incurred.

22 As part of the case study we asked the
23 people at Abitibi-Price to consider whether they would
24 change their road network in the various scenarios,
25 remembering that we had, as the basis of this case

1 study, the current five-year operating plan area so
2 that the roads have been laid out, approved by MNR, and
3 by and large been put in place at this point.

4 The question is: If there were -- if
5 some more land had been taken out of -- made
6 unavailable for harvest or, alternatively, if the
7 reserves had been eliminated, would the roads have been
8 laid out any differently.

9 I guess this is a question that might
10 have a different answer depending what the case study
11 area was, but in this case study the conclusion was
12 that the roads would be essentially unchanged whether
13 there were -- whichever reserve scenario was used.
14 That partly reflects the topography, it's fairly rugged
15 country were the case study was undertaken, and the
16 feeling of the foreman who had been working on the job
17 was that you're pretty much constrained to put the
18 roads where they would go independent of where the
19 reserves were.

20 So in that sense the roads are
21 essentially fixed costs. If you're going to operate in
22 that area the roads have to be built. If there is less
23 timber to be taken out of the area because of increased
24 reserves, then the cost per cubic metre of timber to
25 amortize the road expenses is increased, and that is

1 .really the basis of these costs that have been
2 incurred.

3 If instead of allocating the road costs
4 over say a hundred units of timber in the existing
5 situation the costs are incurred over say 89 or 88
6 units of timber, one moves to the inflexible reserve
7 scenario, the implications of those are really what are
8 outlined in Table 4.2.

9 Now, we have looked at the road costs
10 from two perspectives. There is a row heading for each
11 of the perspectives. One is the total road cost which
12 we call gross costs, the other is net of payments from
13 the Ministry of Natural Resources. We have looked at
14 actual road costs as they were incurred by
15 Abitibi-Price and Abitibi-Price received actual
16 payments from MNR under the FMA to offset the road
17 costs.

18 So, for example, if one looks at the no
19 reserve situation the costs, if you will, to
20 Abitibi-Price of having moved from the no reserve
21 scenario to the current reserve scenario has been about
22 54-cents a cubic metre of wood delivered to the mill.
23 In other words, they got MNR payments for the road so
24 - they didn't have to pay the full 88-cents; the
25 government bore 34-cents I guess and the company bore

1 54.

2 However, if one is thinking about the
3 future where it appears that road funding under FMAs is
4 being pretty drastically reduced, probably the gross
5 cost is a more accurate basis of estimating what the
6 cost to the company is going to be. So in terms of
7 comparing the inflexible reserve scenario to the
8 current situation we focus on an estimate of \$1 per
9 cubic metre which is in effect assuming that the
10 company doesn't get compensated for road costs.

11 In calculating those road costs we have
12 actually looked at historical costs that were incurred
13 by Abitibi-Price, looked at actual wood volumes
14 delivered to the mill for the last few years, and
15 really done a 'what if' analysis: What would have been
16 those costs in the absence or in a different scenario
17 than the one that they had in place.

18 Q. And what did you conclude?

19 A. I think the answer is yes, there are
20 cost impacts and they really are as summarized in Table
21 4-2.

22 In terms of considering the impact of the
23 inflexible reserve scenario, which I think is certainly
24 one area of emphasis here, this case study suggests
25 that a cost of something like a dollar a cubic metre is

1 representative of the cost that would have been
2 incurred in this operating area, this part of Camp 11,
3 had the operation been laid out under the more
4 stringent guidelines.

5 Q. Did you look at planning costs as
6 well?

7 A. We did. We also -- we reviewed the
8 cost records of the Woodlands Division at Thunder Bay
9 and tried to estimate how much -- tried to really
10 allocate costs to the planning and implementation of
11 the current level of reserves in the Camp 11 area.

12 Based on these actual data, it looks like
13 planning costs to date are in the order of 13-cents a
14 cubic metre; in other words, the cost of implementing
15 the current levels of reserves.

16 Q. Mr. Ross, then, what did you conclude
17 on the basis of your study was the impact of the
18 inflexible reserve scenario by way of cost
19 differential?

20 A. Well, the conclusions are on the
21 bottom of page 27 and the top of page 28. In summary,
22 I think we're concluding that existing reserve policies
23 have had an impact of increasing wood cost by about
24 67-cents a cubic metre which is about one and a half
25 per cent of the typical wood cost.

1 Even if it were possible to implement the
2 inflexible reserve policy with no additional planning
3 costs, which I think is probably unlikely, and assuming
4 that FMA road funding is not going to be available for
5 incremental roads, the inflexible reserve policy adds
6 another dollar a cubic metre to wood costs in the
7 future basically as a result of less efficient use of
8 the road network that has to be put in place.

9 In order to try and put these numbers in
10 context, the industry as a whole is harvesting about 20
11 million cubic metres of wood on Crown lands each year
12 in northern Ontario. So while it's difficult to
13 determine how easily the results can be generalized to
14 the province as whole if they are representative, then
15 the annual incremental cost to the industry as a whole
16 of a move to an inflexible reserve policy would be in
17 the order of \$20-million a year.

18 Q. So on a company basis or industry
19 wide basis, would you consider such an increase in
20 costs to be significant?

21 A. Certainly.

22 MR. MARTEL: Did you calculate the
23 average cost as it now applies with the reserves that
24 are there?

25 I didn't find that. I might have missed

1 - -- it, but it seems you only have the rigid ones and you
2 started out with three scenarios. You just didn't
3 bother to do the...

4 MR. ROSS: You get the cost by comparing
5 two scenarios.

6 MR. MARTEL: Yes, right.

7 MR. ROSS: So when we compared the
8 existing situation with the no reserves and added in
9 planning costs, the cost is about 67-cents a cubic
10 metre. Let me find that for you here.

11 MR. MARTEL: Page 27.

12 MR. ROSS: It's on page 27 in the second
13 last paragraph.

14 MR. MARTEL: Right. All right.

15 MR. COSMAN: Okay.

16 Q. Now, sir, I wish to take you to the
17 Midway lumber case study. Now, just before we get into
18 the study itself, you state for Midway, you state in
19 your report that this particular sawmiller was in a
20 severe situation economically at the time that you did
21 the report and there was some concern about its future.

22 Have you done an update on Midway since
23 the time that you wrote this report and are you able to
24 inform the Board as to what the status of that company
25 and its economic situation is today and what you have

1 been advised?

2 MR. ROSS: A. Well, we haven't done any
3 independent verification of the financial situation at
4 Midway, but the representatives of the company have
5 made it clear to us that they believe their situation
6 is severe and is made more severe by the additional
7 cost that they feel they will incur as they move into
8 the new five-year operating plan.

9 What they have said is, if they can't get
10 access to more woods on better terms they think they
11 may be out of business within a year. I've talked to
12 them recently and I think there has been some evolution
13 of the situation. When we did this case study we, I
14 think, got ourselves in a sense in the middle of a
15 negotiation between the company and MNR with a certain
16 amount of rhetoric on both sides.

17 I think there has been an evolution of --
18 and some accommodation, although I think the company is
19 still quite concerned about its financial situation and
20 I believe, in fact, has closed down one aspect of their
21 operation, the veneer mill, in recent weeks.

22 Q. In view of the ongoing negotiations
23 that you referred to or the changes in Midway's
24 situation, are there aspects of the Midway study that
25 are still valid today in your opinion?

1 A. Oh, certainly.

2 Q. And perhaps you can take us through
3 it just in brief and tell us what they are, what the
4 nature of the problem was here as perceived by the
5 company and what you yourself have concluded?

6 A. Well, this is a somewhat different
7 situation than the Abitibi-Price case study. This is a
8 sawmiller and veneer mill near Thessalon on the North
9 Shore of Lake Huron. It's a small family owned
10 operation or a medium size family operation. It's not
11 operating in an FMA, it's operating in a Crown
12 management unit which means I think that the Ministry
13 has considerably more responsibility for the planning
14 aspects than would under an FMA. It's -- and the
15 company is in the situation of it has been negotiating,
16 I guess is the right word, a new five-year operating
17 plan which is being developed by the Ministry.

18 At the time the case study was conducted,
19 which was in the summer, our report was finalized in
20 September, the plan was still being --

21 Q. Would you like a glass of water?

22 A. Yes, please.

23 Q. Take your time. Take a few minutes.

24 A. Thank you. At the time the case
25 study was being developed the plan was still being

1 negotiated. I think it has been -- as a five-year
2 operating plan has been finalized, although there is
3 still, I understand, ongoing negotiations about the
4 annual operating aspects of it.

5 Q. What is the impact of these ongoing
6 negotiations on the data that you have presented with
7 respect to the Midway study?

8 A. Well, I'm sure the situation has
9 changed and our specific results would probably be
10 different, although my sense from talking to the
11 company is that the situation hasn't changed enough
12 that it would change the substance of the results which
13 is that this is a company that's facing significantly
14 higher wood costs in the next five years than it has in
15 the past five years.

16 The situation with Midway is really that
17 it is -- in the new five-year operating plan, the
18 company operates in several different cutting areas and
19 the proposed allocations are quite scattered and the
20 impact is that the company will have to put a good deal
21 of road mileage in place in the next five years,
22 probably more miles than are required to actually
23 access the timber that they are going to cut in the
24 next five years.

25 To say that a little bit differently.

1 The road network that they put in place in the next
2 five years will serve them for a number of years beyond
3 the five-year period, but typically the company has
4 funded its costs for road construction and maintenance
5 on a pay as you go basis; in other words, they have
6 quickly covered the cost of road expenditures by
7 cutting timber made accessible by the expenditures.

8 We have explored this issue by doing a
9 case study of part of their proposed five-year plan
10 operating area. It's a number of townships in what's
11 known as the Peshu Lake crown management unit. I'm on
12 page 32 here now.

13 And our approach to the case study was
14 essentially to consider the issues, to discuss with the
15 company a methodology for exploring them, to review
16 what had been done, but it's the company itself which
17 has done the detailed analysis and calculations.
18 They've essentially looked at what the impact of the
19 road networks that are required in the case study area
20 would be on their costs and they're relatively
21 substantial. The results are presented in Table 5-1.
22 And while they may well have changed as a result of
23 ongoing negotiations, the company believes that it's
24 faced with very substantial increases in log costs.

25 Q. What is the significance of increases

1 in log costs to companies in the sawmilling sector?

2 A. Well, I think they're caught in a
3 squeeze between cost increases in their largest input
4 cost and the type of competitive environment that I was
5 discussing with Mr. Martel a while ago, a poor
6 environment in the sawmilling industry and not an
7 environment in which one can push costs through
8 particularly. I think one takes the prices as they are
9 given by the market.

10 So I think they're placed in a kind of
11 profitability squeeze; their costs have gone up but
12 their revenues may not, and probably also in a
13 financial squeeze in the sense that money is required
14 to build roads and they won't get a return from those
15 roads soon enough or as soon as they're used to in the
16 previous five-year operating plan.

17 Q. So in conclusion, then, Mr. Ross,
18 what was the impact on Midway of the proposed five-year
19 operating plan and how do you use this case example as
20 an illustration of the point that you are making?

21 A. Well, I go back really to the
22 objectives of our study which, as they bear on this
23 case study, are twofold. The first is, can you work
24 your way through the analysis. I think the answer is
25 clearly yes. This is an analysis which in its

1 structure is quite similar to what was done in the
2 Abitibi-Price case study, although it was all done by
3 hand rather than on the computer.

4 The second objective is to determine
5 whether forest management or alternative methods of
6 carrying out the undertaking, if you will, can have an
7 impact on wood costs. And although I'm sure the
8 situation was evolved since we undertook our case
9 study, I think it still illustrates that in this case
10 the costs can be substantial.

11 Q. Now, I would ask you, sir, to turn to
12 another study called the -- that's been filed as an
13 exhibit in this proceeding in Panel 1 as Exhibit 1035
14 which is the case study assessment of the impact of
15 protective guidelines on logging operations for
16 Superior Forest Management Limited.

17 And this was not part of your original
18 report, but in the course of Panel 1 some persons asked
19 whether or not this panel would be able to speak to it,
20 I asked you to do so. In order to put yourself in the
21 position to do so, can you tell us what you did?

22 A. This is a report that was prepared by
23 people working for Superior Forest Management Limited
24 who have an FMA near Chapleau. I met with a man call
25 George Bruemmer who is the general manager of Superior

1 Forest Management Limited which really means he is
2 responsible for dealing with the FMA. He's a
3 professional forester and he is the man under whose
4 direction the study was undertaken.

5 Q. What did he tell you in that regard?
6 Who conceptualized the study?

7 A. If I might back up a step. The study
8 is looking at the same issues that we've attempted to
9 look at in our case studies, to look at the impact of
10 various forms of -- they use the word protective
11 guidelines, but essentially it's looking at the impact
12 of implementing such guidelines through the creation of
13 reserves and moose habitat provisions and translating
14 those into cost impacts.

15 Having said that, I forgot the original
16 question.

17 Q. All right. You indicated that a Mr.
18 Bruemmer -- that the report was prepared under his
19 direction. It shows on its face Dan C. Laroque, forest
20 technician, and I believe the evidence on Panel 1 was
21 that this was the person who did the writing but it was
22 prepared by a professional forester. Can you confirm
23 this for the Board?

24 A. I think it's clear that it was --
25 that he had an on -- he conceptualized or conceived of

1 the study and had an ongoing close monitoring role in
2 it and I think he would view it as his study.

3 Q. All right. Now, did you review and
4 assess the validity of the approach taken in this
5 Superior Forest Products study?

6 A. Yes, I did.

7 Q. Would you outline for the Board what
8 were the objectives of that study and describe from the
9 report what its analytical framework was?

10 A. Well, I had had the advantage at the
11 time of reviewing this study of having worked through
12 the two case studies, so I think I had a fairly clear
13 view in my own mind as to how one thinks through such
14 an exercise, and my review of the analytical
15 methodology was in that context.

16 So let me describe the approach of this
17 study. I think the objective of a study is to explore
18 whether there is, in fact, a meaningful cost associated
19 with really moving to the new protective guidelines.
20 The focus of the study was on moose habitat and Fish
21 Habitat Guidelines. In some ways the structure of the
22 study was similar to the Abitibi-Price case study; in
23 other words, the company identified an area on their
24 timber management plan that had been approved under the
25 old guidelines and they redid the plan, if you will, in

1 a-hypothetical sense on the same area using the new
2 guidelines.

3 They considered the volumes of wood that
4 would be withdrawn as a result of reserves, they
5 considered mortality as a result of the particular
6 regime they proposed, which I will come back to in a
7 minute, and they considered where they would put the
8 roads in both cases.

9 So essentially what they did was take an
10 old -- or take an existing operating plan area and then
11 overlay it with the implications of the new guidelines.
12 I think they had the advantage of the informal
13 assistance of an MNR district biologist. When I say
14 informal, I think I mean unofficial, but Superior would
15 try and implement the guidelines on the map and then
16 they would try it out on the forester -- or on the
17 biologist, I'm sorry, that district biologist, who
18 would interpret, would make suggestions and they would
19 kind of cycle through that process until everybody was
20 satisfied.

21 So they -- essentially then they have two
22 versions of this area. One as it would be operated
23 under the existing timber management plan reflecting
24 the old guidelines, and then how you would have to deal
25 with it under a new or hypothetical plan assuming that

1 the new guidelines were fully implemented.

2 As opposed to the Abitibi-Price case
3 studies, which has essentially assumed that one takes
4 the reserves as given and then harvests as much wood as
5 is available as soon as possible, they took the
6 approach that they would essentially split the area
7 into two -- into equal parts; what they called take
8 blocks and what they call leave blocks. They would cut
9 in a sense half -- they would cut the take blocks which
10 was half the area now, leave the remainder as reserves
11 and moose habitat, then come back at 20 years and cut
12 the other half.

13 The implications of leaving half the wood
14 for 20 years is partly that some blows down on the
15 perimeters. It's pretty old wood, so in fact there is
16 net mortality for leaving it for 20 years, more dies
17 than the growth increment, and then there of course is
18 wood loss due to putting some of the reserves in place
19 themselves. So there are wood losses and it's
20 necessary really to rebuild the road network when one
21 comes back in 20 years. In other words, they cut half
22 the wood now, they put the roads in place that are
23 necessary for that, they plan to come back in 20 years,
24 they can use some of the old roads but they will have
25 deteriorated substantially. They assume that the

1 primary roads would require 50 per cent upgrading and
2 all the other roads would require 100 per cent
3 upgrading.

4 So essentially in a situation where wood
5 has been withdrawn, wood is lost and road costs are
6 higher than they would otherwise would be as a result
7 of implementing the guidelines. Based on their
8 analysis, the roads are used less efficiently as a
9 consequence and road costs per cubic metre of wood are
10 between 45 and 59 per cent higher than they otherwise
11 would be.

12 Q. Where in the report, sir - and not
13 everybody one has it, but just for page reference -
14 where in the report does the author set out the
15 conclusions of the report?

16 A. Well, the results as I have described
17 them there are on page 17. There is a little table
18 called Table 8 on page 17.

19 Q. All right. And, again, just what is
20 the impact on costs of the guidelines for this
21 particular company?

22 A. Recognizing that this is a
23 hypothetical exercise and that they have chosen to
24 implement the guidelines through this policy of cutting
25 half now and going back in 20 years when the

1 regeneration is sufficient, that it's really higher
2 than the moose I think, the cost -- the impact on cost
3 is an increase between 45 and 59 per cent per cubic
4 metre.

5 Q. Now, in your opinion as an economist,
6 Mr. Ross, is the approach and the analytical framework
7 of this study a reasonable one in assessing the
8 economic impacts of reserves?

9 A. Certainly. I think the approach is a
10 good one. One might quibble with the odd detail, but
11 not at all with the general approach. One of the
12 attractions of this study is that the authors have
13 really attempted to limit speculation as much as
14 possible; in other words, all their assumptions are
15 tied to existing data sources, either accepted industry
16 norms derived from publications or studies that they
17 referred to.

18 Q. So in that respect then, the Superior
19 study is, if I may say, superior to the Midway study?

20 A. Well, it's easier for someone who
21 didn't do the study to satisfy themselves that they see
22 where all the pieces have come from.

23 Q. I see.

24 A. The Midway study relied on the
25 judgment of staff of Midway lumber for some of the

1 assumptions.

2 Q. Thank you. So what then in
3 conclusion do all of the various case studies that you
4 either did, supervised or reviewed establish?

5 A. Well, I think we have done two things
6 and these are really two of the three conclusions of
7 this report. I have lost my place here so just give me
8 a moment.

9 The major conclusions are on page 46, and
10 I am back to my report now, I've put the Superior
11 report aside. And these conclusions are stated in the
12 context of the objectives of the study. I think it is
13 clear to me that it is feasible to conduct the economic
14 impact component of an impact assessment of timber
15 management policies and practices. In other words, if
16 I take this back to the original objective of the study
17 and the concerns that the OFIA and the OLMA expressed
18 to me as the background to the study; yes, this part of
19 the analysis I think can feasibly be conducted.

20 I think both the case studies and to some
21 extent the literature do provide evidence that timber
22 management policies and practices do matter in the
23 sense that they do have an impact on industry costs.
24 There is probably some room to argue about the
25 magnitude of the impact in any of these case studies

1 and we didn't see -- our job is verifying the
2 magnitudes as much as to satisfy ourselves that there
3 was evidence that the costs are meaningful and I
4 believe we've done that.

5 Q. And when you say meaningful, are you
6 saying that the costs are significant or what?

7 A. I think I would probably use
8 meaningful and significant interchangeably.

9 MR. COSMAN: Thank you. Those are my
10 questions.

11 MADAM CHAIR: Thank you, Mr. Cosman.

12 Is the panel finished for today?

13 MR. COSMAN: Yes, the panel is finished
14 for today and subject to cross-examination it is
15 finished for good.

16 MADAM CHAIR: Oh, good. Could we do a
17 quick run down on the various parties' estimates of how
18 long they will be cross-examining this panel to give us
19 an idea of whether we will be sitting on Friday or not.

20 MS. SWENARCHUK: I will be about a day
21 but not more than a day I expect.

22 MADAM CHAIR: Thank you.

23 Mr. Freidin?

24 MR. FREIDIN: Two to three hours.

25 MS. SEABORN: Two to three hours, Madam

1 MS. SEABORN: Two to three hours, Madam
2 Chair.

3 MADAM CHAIR: Dr. Quinney?

4 DR. QUINNEY: Zero, Madam Chair.

5 THE CHAIRMAN: You won't be
6 cross-examining this panel?

7 DR. QUINNEY: Correct.

8 MADAM CHAIR: Ms. Kleer?

9 MS. KLEER: Two to three hours for NAN
10 and Windigo as well.

11 MADAM CHAIR: Well then, we won't be
12 sitting on Friday certainly. Good. We might finish
13 Wednesday. All right, good.

14 Two matters we are going to discuss now.
15 The first is Mr. Turkstra's participation in the
16 hearing and there may not be any comments by the
17 parties. I thought Mr. Turkstra should come along
18 today, although you all have met him the last time he
19 was with us leading Dr. Baskerville's examination, but
20 I thought you might want an opportunity in his presence
21 to make any comments or ask any questions.

22 Mr. Cosman?

23 MR. COSMAN: No, excuse me, I have just
24 been asked to move the dais.

25 MADAM CHAIR: And if there aren't any

1 ... comments we can move on to Ms. Swenarchuk's item.

2 MS. SEABORN: Madam Chair, if I could
3 speak to the second matter. This morning Mr. Campbell
4 advised Ms. Devual that he wished an opportunity to
5 address the Board on a procedural matter. In light of
6 the Board's stated preference this morning to deal with
7 procedural matters after five o'clock, Mr. Campbell
8 disappeared.

9 Ms. Swenarchuk had requested we deal with
10 this issue before five o'clock. I have tracked Mr.
11 Campbell down, he assures me that he will be here
12 somewhere about 4:30 at the very latest and he
13 apologizes but, again, in light of the comments this
14 morning that you wish to deal with it at five, he had
15 planned to return here today at five o'clock to make
16 submissions. Other parties have submission on the same
17 topic, I understand, but it may be prudent for us to
18 hold it down for a few minutes and let Mr. Campbell go
19 first, if that's acceptable.

20 MADAM CHAIR: Well, Mr. Martel and I
21 don't know quite what you want to discuss in terms of
22 the negotiations. If it has something to do with the
23 format of the report or the date, we are willing to
24 listen to submissions on that.

25 MS. SEABORN: That's correct.

1 THE CHAIRMAN: But with respect to any
-2 aspect of the negotiations, we are really not prepared
3 to listen to submissions until we see the report.

4 MS. SEABORN: It is with respect to the
5 former not the latter that some submissions will be
6 made.

7 Madam Chair, as you recall, it has been
8 some time since we have had a hearing day, a proper
9 hearing day since the negotiations. It was the feeling
10 of all parties involved in the negotiations that the
11 Board should be addressed on the first full hearing day
12 after the negotiations with respect to the April 3rd
13 date of next week and that is the matter that Mr.
14 Campbell would like to speak to.

15 And, as I said, this morning he was
16 prepared to go ahead with that at ten o'clock and in
17 light of your preference to deal with it at five he
18 disappeared until that time.

19 MADAM CHAIR: Ms. Devaul just informed me
20 that Mr. Colborne plans to cross-examine this panel.
21 He will be in Toronto on Thursday, he won't be in
22 Toronto on Wednesday. Well, why don't we wait until
23 tomorrow and see where we are.

24 MS. BLASTORAH: Madam Chair, there is
25 only one concern I would raise. I see Mr. Martel

1 adding up the numbers and I was just doing the same
2 thing myself.

3 Given the bulk amount of time we have
4 projected for cross-examination, it would look like it
5 would put us over until Thursday, that is knowing the
6 fact it is standard procedure for the Ministry of
7 Natural Resources and the Ministry of the Environment
8 to go last. So it could cause a problem in terms of
9 that because presumably we will finish Forests for
10 Tomorrow's cross-examination tomorrow and that would
11 just leave two hours for NAN and Windigo and then we
12 would be at a break at which time we would be waiting
13 from Mr. Colborne. I just point that out.

14 MADAM CHAIR: Well, certainly we can make
15 an exception in the order of cross-examination.

16 MS. BLASTORAH: I only raise it because
17 it is something that will have to be considered.

18 MADAM CHAIR: It looks to me like we are
19 going to be going into Thursday. So Ms. Devaul will
20 contact Mr. Colborne and tell him to come along on
21 Thursday.

22 MR. COSMAN: So Thursday morning then,
23 Madam Chair, for him. Let's not risk it.

24 MADAM CHAIR: Thursday morning. Yes, Mr.
25 Turkstra?

1 MR. TURKSTRA: Do I understand from the
2 silence when you raised the first issue that I should
3 now leave?

4 MADAM CHAIR: Yes, I don't think anyone
5 has anything to say to you.

6 MR. COSMAN: I actually have one
7 question.

8 MADAM CHAIR: Do you, Mr. Cosman?

9 MR. COSMAN: I hate to have Mr. Turkstra
10 come all this way for nothing. It may be implicit, but
11 in the new and improved terms of reference Items 2 --
12 sorry 3 and 4.

13 MADAM CHAIR: Yes.

14 MR. COSMAN: 3 provides that counsel will
15 provide oral advice by telephone or in person whenever
16 requested by the panel; 4 speaks to counsel providing
17 written opinions on matters of procedure in law as the
18 Board requests for public disclosure and discussion by
19 the parties at the hearing.

20 It may be implicit, but I would assume
21 then when we have the pleasure of Mr. Turkstra's
22 presence at a hearing for any particular point in time
23 and advice is necessary or the Board requests advice,
24 as with other tribunals, it won't be necessary to do
25 anything in writing, Mr. Turkstra can provide his

1 - --advice to the Board and the Board can invite such
2 submissions as the parties may wish to make in respect
3 of that advice provided.

4 As I say, it may be implicit, but I would
5 hate to think that this is going to be treated as a
6 rule book rather than a set of guidelines.

7 MADAM CHAIR: Yes, it is implicit.

8 MR. TURKSTRA: Thank you very much.

9 MADAM CHAIR: Thank you.

10 Ms. Swenarchuk, would you like to make a
11 submission on something to do with the report on the
12 negotiations?

13 MS. SWENARCHUK: No.

14 MADAM CHAIR: All right.

15 MS. SWENARCHUK: Let us explain to you
16 how this was originally organized. It was organized
17 that Mr. Campbell and Ms. Seaborn would present to the
18 Board something approaching a consensus report arising
19 from discussions that parties held at the end of the
20 negotiations with regard to the future of those
21 negotiations, that process, and of a report to be filed
22 with the Board.

23 In the interim the consensus has to some
24 extent dissolved, however, it's my view that it would
- still be appropriate for Mr. Campbell to proceed

1 initially and outline, with whatever changes may be
2 forthcoming, a position from which other people then
3 may to some extent diverge, and I know that sounds
4 convoluted and abstract...

5 MADAM CHAIR: This doesn't have to do
6 with the results of the negotiations, this has to do
7 with --

8 MR. COSMAN: Procedure more than anything
9 else, Madam Chair.

10 MADAM CHAIR: Procedure, because we don't
11 want to talk about the substance of the negotiations
12 until we see a report.

13 MS. SWENARCHUK: Right.

14 MADAM CHAIR: And this has to do with
15 reporting to the Board. All right.

16 MS. SEABORN: And, Madam Chair, I don't
17 think anyone is trying to be secretive about this. As
18 I said, I would make the submission on behalf of the
19 parties right now in Mr. Campbell's absence but, as I
20 said earlier, he was planning on coming back here at
21 five o'clock and he happens to have all our notes,
22 which is one practical matter.

23 And he is on his way, and I think if we
24 could just hold down perhaps until 4:30 and let Mr.
25 Campbell go ahead.

1 MADAM CHAIR: Ms. Swenarchuk, how does
2 that affect you, you wanted to --

3 MS. SWENARCHUK: Well, I will be fine. I
4 will be leaving at five. Just one other procedural
5 matter that has been on the agenda eventually to be
6 discussed and that is the question of the timing of the
7 FFT case and all of those details.

8 MADAM CHAIR: Yes, which is tied in at
9 this point with the satellite hearings.

10 MS. SWENARCHUK: That's right. What I am
11 requesting is that since Mr. Lindgren will be in
12 Thunder Bay next week when the satellite hearing
13 question is discussed and I will not be, that he
14 participate in that discussion. The following week
15 when I will be in Thunder Bay I continue the discussion
16 as regards our case.

17 Now that it appears that our case will
18 commence after a certain number of satellite hearings,
19 I think the urgency that was there with regard to
20 perhaps an August commencement isn't there and it could
21 reasonably be dealt with later.

22 MADAM CHAIR: That's fine.
23 ---Discussion off the record.

24 MADAM CHAIR: As Mr. Martel points out,
25 we can save the entire discussion until the week after.

1 We simply set that date to get it going.

2 MR. FREIDIN: There may be some problem -
3 and I haven't been involved in discussions with Ms.
4 Devaul - or not, but there may be some concern
5 regarding the timing of a notice for the satellite
6 hearing in Fort Frances which is going to take place in
7 May if we put it off another week.

8 MADAM CHAIR: Ms. Devaul informs me that,
9 yes, we are looking at possibly a public hearing in
10 Fort Frances in May which would require a longer...

11 Yes. So we will go ahead next week and
12 then the week after as well. Shall we take 15 minutes?

13 MS. SEABORN: I would appreciate that.
14 Thank you.

15 MADAM CHAIR: Thank you.

16 ---On recessing at 4:20 p.m.

17 ---On resuming at 4:40 p.m.

18 MADAM CHAIR: Thank you.

19 Yes, Mr. Campbell?

20 MR. CAMPBELL: Thank you, Madam Chair.

21 I have been asked today to make
22 submissions to the Board in part on behalf of all
23 parties and I will tell you when the dividing line
24 ending that is crossed and I will go on and suggest a
25 solution to part of the problem that we are faced with.

1 As the Board will be aware, pursuant to
2 the Board order the parties are required to file with
3 the Board a report documenting the names of parties who
4 participated in the negotiations and results of those
5 negotiations. Where there is unanimous agreement with
6 respect to any term and condition, that agreement is to
7 be documented in the report, and the order as it
8 presently stands requires that report to come forward
9 to the Board on April 3rd.

10 The order in respect of the negotiations
11 in respect of terms and conditions also goes on to say
12 that parties are required to file what I will refer to
13 as final terms and conditions on April 3rd and that any
14 amendment to those terms and conditions can only be
15 made with the leave of the Board. Now, what has
16 happened is that basically simply a practical problem
17 has arisen with those terms of the order and, in
18 particular, with the April 3rd date.

19 Before I outline the nature of the
20 practical problem, I just want to advise the Board that
21 it will have had an opportunity to look at the terms
22 and conditions that were filed by the various parties
23 in their draft form. You will no doubt have noticed
24 that they are both extensive and detailed and they
25 cover some very substantive topics. Virtually all of

1 those topics were canvassed in detail during the two
2 weeks, but because of the volume of material it hasn't
3 been possible to bring those negotiations to what the
4 parties consider to be a satisfactory conclusion at
5 this point.

6 That is not to say that the negotiations
7 have not made progress, they have, but I think the
8 practical problem is that if we are required to bring
9 them to a conclusion artificially in effect to meet the
10 April 3rd date that a very good beginning to this
11 process is going to be truncated, and certainly it is
12 our submission on behalf of the Ministry of the
13 Environment that that would really negate some of the
14 value of spending those two weeks on those
15 negotiations.

16 MADAM CHAIR: Mr. Campbell, are you
17 saying that the negotiations are still going on?

18 MR. CAMPBELL: Yes, they are.

19 MADAM CHAIR: Okay.

20 MR. CAMPBELL: And I have to explain that
21 a little bit. But before I do, I want to give you some
22 idea of the kind of topics that were discussed without
23 going into the substance of what was discussed.

24 There has been considerable discussions
25 about the contents and use of the values map, the whole

1 area of public consultation has received extensive
2 discussion, the whole area of the documentation that is
3 required with respect to plans and the level of detail
4 required in the area of concern planning process in
5 particular, for example, has also received extensive
6 discussion, the whole question of how to deal with
7 non-timber values and objectives and strategies for
8 those values occupied considerable time, as did other
9 topics such as plan format and deviation reporting.

10 All of these are covered in some quite
11 different ways in the terms and conditions and given
12 both the different approaches and the level of detail
13 at which those approaches were set out in the various
14 terms and conditions, the full two weeks was used in
15 discussing all of this, in making sure that there was a
16 good understanding of the positions of the different
17 parties and where the different positions could be
18 accommodated and bringing those discussions down to
19 quite a detailed level, so that if it is possible to
20 bring a product back to the Board it can be brought
21 back in a useable form not just in broad general
22 principles that are difficult to apply. If we are
23 going to be able to bring back solutions to you, we
24 want to bring them back in implementable form, and
25 certainly on behalf of my client we are very anxious to

1 do that.

2 Now, all of this leads up to a request on
3 behalf of the parties, all parties involved in the
4 negotiations, that the Board not require those parties
5 to file terms and conditions on April 3rd, 1990. A
6 report can be filed with the Board on that date
7 documenting terms and conditions which have been
8 unanimously agreed to by the parties and reporting that
9 progress has been made on other matters and reporting,
10 of course, who attended the negotiations and for what
11 Periods of time, as has been requested.

12 I will tell you, without wishing to keep
13 you in suspense for too long, that the matters on which
14 there is unanimous agreement are relatively minor at
15 this point and I think - if I could perhaps remove the
16 word relatively - the important part is 'at this
17 point'.

18 I have outlined for you a number of the
19 areas that were discussed at length during the
20 negotiations and when we broke off the negotiations in
21 those areas and others the quantity of material that we
22 had dealt with and the detailed nature of the
23 discussions resulted in a position that we had a pretty
24 clear understanding as to what kinds of directions
25 -- might be workable on these, and MNR undertook to get

1 back to the parties with the position of -- having
2 heard all of the discussion, undertook to get back to
3 the parties as to the MNR team's view as to what they
4 could do in these various areas, and they undertook to
5 do so by April 12th.

6 MR. MARTEL: Does that cover all of the
7 areas, the 60 or so terms and conditions? You have
8 covered them all to some degree, not finalized but...

9 MR. CAMPBELL: I couldn't give you an
10 assurance that we covered them all. What I can say is
11 that the list of ones I have mentioned is not the
12 exclusive list, it's just illustrative of the kind of
13 broad areas that were being dealt with, but I think
14 it's fair to say that there was no major area of the
15 terms and conditions that wasn't touched on to some
16 degree or another.

17 The areas in which MNR is going to come
18 back or feels it can be in a position to come back to
19 the panels on April 12th include what, certainly in my
20 perception - and others will have to speak for
21 themselves - are some of the very significant areas of
22 differences in position.

23 So that while I can't say that we are
24 dealing with each and every one of all of the various
25 terms and conditions, we have dealt with a very

1 substantial portion of the more significant areas, and
2 that certainly it would be my submission that if
3 agreement can be reached in some of those areas the
4 Board's goal of saving some significant time could
5 certainly be achieved.

6 Now, obviously given that, MNR is going
7 to be able to get back to the group generally on all of
8 these areas with a consolidated position by April 12th.
9 At the very least it seems, at least in our submission,
10 to be counterproductive to require adherence to the
11 April 3rd date and we are asking for dispensation from
12 that date, both particularly with respect to of course
13 the filing of terms and conditions, and the question
14 then arises, of course, as to what further date or what
15 further order should be made. And it is at that point
16 that I have to stop speaking on behalf of the group.

17 I think the request for an extension to
18 the April 3rd date and the kind of rationale that I
19 have given would be generally supported by the group,
20 some maybe more or less optimistic about the outcome.
21 I happen by my nature to be a little more optimistic
22 and to hope that we are on our way to some significant
23 results. That is as may be. In any event, looking
24 beyond April 12th, my submissions at this point are on
25 behalf of the Minister of the Environment and not on

1 behalf of all of the parties.

2 On behalf of the Minister of the
3 Environment I think we take the position that it is
4 very difficult without a consolidated response from the
5 Ministry of Natural Resources, which we expect by the
6 12th as I say, to make any useful submissions as to a
7 final date to be set for terms and conditions.

8 I will tell you that the discussion
9 around this point ranges in dates from April 30th right
10 through to the end of the hearing. Different parties
11 have taken different positions, they will have to speak
12 for themselves, but there is a considerable range of
13 views on that matter.

14 Our position is that at this date without
15 having the consolidated response from MNR that is
16 expected on April 12th that the Board should give a
17 dispensation from the April 3rd date and revisit the
18 question of setting a date for terms and conditions in
19 some period after the April 12th date, and that period
20 would have to be long enough so that we have a chance
21 to actually consider what MNR brings back to us on the
22 12th and make a judgment in light of that material as
23 to what kind of date we want to ask for.

24 And I would suggest that we should be in
25 a position to do that probably by the end of April. If

1 we get the response back April 12th, there should be an
2 opportunity for enough discussion by the end of April
3 for us then to come back to you and say: Here's how we
4 think we should deal with the filing of terms and
5 conditions at this time.

6 As I say, I make this submission to you
7 on behalf of the Minister on the simple common sense
8 proposition that without seeing the response of MNR it
9 is very difficult to make any sensible suggestion as to
10 what an appropriate date for filing final terms and
11 conditions might be. I think though that within a
12 couple of weeks of seeing that response we will all be
13 in a position to make sensible submissions. And that
14 is our suggestion as to how we deal with this.

15 I want to stress that there has been a
16 considerable investment of time and effort in all of
17 this. The meetings were -- everybody worked hard at
18 the meetings, the whole range of terms and conditions
19 was worked through in a very orderly way, and very
20 often evenings were spent - as is evenings were spent
21 in individual meetings between or amongst various
22 parties trying to clarify positions and otherwise
23 advance the course of the discussions which took place
24 during the day - and it is my submission that to insist
25 upon the April 3rd date in light of that effort is

1 likely to truncate what still has the possibility, in
2 my mind, of being quite a useful and productive
3 process, and that the Board's position in terms of
4 wishing to achieve an overall benefit of reducing the
5 length of time required for the hearing can best be
6 served by setting aside the April 3rd date. And, as I
7 have said, I have given you my submissions as to how
8 one ought to go about setting the date after that time.

9 I think it's a fairly simple proposition
10 that we put forward, and unless you have any questions
11 of me, my friends clearly will want an opportunity to
12 speak to the matter of what the date is for terms and
13 conditions. I know there are different views on that,
14 and I would appreciate the opportunity to reply in
15 light of that.

16 MADAM CHAIR: Thank you, Mr. Campbell.

17 Excuse me, Mr. Cosman. Ms. Swenarchuk,
18 did you want to go next?

19 MS. SWENARCHUK: No, I am content to hear
20 Mr. Cosman and Ms. Kleer.

21 MADAM CHAIR: All right, Mr. Cosman.
22 Thank you.

23 MS. SWENARCHUK: Thank you.

24 MR. COSMAN: Yes. Madam Chair, I just
25 want to say that I, on behalf of the OFIA and OLMA,

1 support the submissions made by Mr. Campbell for a
2 number of reasons; that is, the submission that No. 1
3 the Board dispense from the requirement of having the
4 parties file final terms and conditions on April 3rd.

5 That doesn't mean a report cannot be or
6 will not be filed on that date, but it's the filing of
7 final terms and conditions, and there is a very simple
8 practical reason for that; and, that is, that at this
9 stage, if the Board were to require it, which it could,
10 the Board is going to see frankly from, I suggest,
11 nearly everyone exactly what they have seen by way of
12 the draft terms and conditions that have already been
13 filed.

14 So rather than cut off the negotiations
15 which that order might cause to happen if it's
16 implemented and, therefore, have the opposite result of
17 what the Board intended of trying to define issues,
18 obtain agreement and shorten the hearing, the opposite
19 result will attain.

20 So my submission is that for that reason
21 the Board should not require the filing by the parties
22 of final terms and conditions on April 3rd. It's very
23 easy for all the parties just to file them again.

24 Secondly as to when they should be filed,
25 I support Mr. Campbell, that you should keep the matter

1 open, until some point in time that you may want to
2 close the matter, but I suggest that if you wish to
3 revisit it on April 30th to ask for submissions at that
4 time as to when it might be, that is a good idea; but
5 even then you should keep the matter open.

6 As you may know, in most hearings final
7 terms and conditions are something that follow evidence
8 and argument and parties are often very realistic at
9 that point in time in terms of what they ask for. I am
10 not saying that that is the time that we should be
11 doing it here, let's wait and see, but at least wait
12 and see and let the negotiations and ongoing
13 discussions, to the extent that that is possible,
14 ensue.

15 The only other point is that my friend
16 Mr. Campbell referred to waiting for a response from
17 the Ministry of Natural Resources. It would be
18 entirely inappropriate for me or anyone to get into
19 what that response would be in respect of, but in
20 addition to that response I can say that once a
21 response is received there will have to be, and
22 undoubtedly will be, discussion again between the MNR
23 and parties and the parties and each other.

24 So that again, in summary, I support Mr.
25 Campbell's position.

1 MADAM CHAIR: Is there going to be any
2 disagreement with Mr. Campbell's suggestion?

3 MS. KLEER: Yes, there will.

4 MADAM CHAIR: All right. About the 3rd,
5 not having the finalized...

6 MS. KLEER: With respect to what the
7 final date should be, if any.

8 MADAM CHAIR: Mr. Martel and I think we
9 have already decided that we will do that, we will set
10 aside April the 3rd as the date for the parties to
11 submit their finalized terms and conditions.

12 MS. KLEER: We are not in disagreement
13 with that; we are, however, in disagreement with
14 respect to how the negotiations will continue and to
15 what extent they should continue.

16 MR. MARTEL: Well, we were just trying to
17 get at that if everybody agreed, then there is no sense
18 everyone repeating that they wanted us to drop the 3rd.

19 MR. CAMPBELL: I think that part I can
20 safely say I spoke for all parties.

21 MADAM CHAIR: All right.

22 MR. MARTEL: Yes. It was already
23 repeated, so I just thought we would save us going
24 through a litany of it.

25 MS. KLEER: Okay. My submission is on

1 behalf of NAN and Windigo Tribal Council and it's quite
2 different from that of both of my friends.

3 In our opinion, given that MNR has
4 indicated they are in a position to supply their
5 negotiating team's position by April 12th, we submit
6 that the Board should order that all the parties' final
7 terms and conditions be submitted by April 30th. We
8 believe it is important for the Board to know that the
9 April 12th position that we are going to hear from the
10 MNR is their negotiating team position. As we
11 understand it, it will not be ratified by anyone at MNR
12 with authority to ratify that position.

13 We, speaking for NAN and Windigo Tribal
14 Council, cannot continue to negotiate in a context
15 where we cannot be certain as to what MNR's official
16 position will be. All we are getting on April 12 is
17 their negotiating team's position. The reason that we
18 make this submission is quite simple. NAN and Windigo
19 Tribal Council cannot afford to put resources into two
20 processes; the first being an open-ended set of
21 negotiations with no ability to force MNR to state its
22 official position and, secondly, participation in the
23 hearing proper.

24 We submit that the Board should not force
25 us to go to both hearings and through a time consuming

1 ...and open-ended negotiating process.. We can't manage
2 both roles and we submit it would be unfair for the
3 Board to order us to have to continue both of those
4 processes.

5 We might have felt quite differently if
6 there was some greater power to force a reasonable and
7 timely conclusion to these negotiations but, however,
8 there was nothing in the negotiating process to force
9 the MNR to state their official position in a timely
10 manner and, in our opinion, without that forcing
11 mechanism the negotiations can't be a fruitful process.

12 We would, therefore, just repeat our
13 submission that we think that final terms and
14 conditions be filed by April 30th. That will give a
15 reasonable time for everybody to respond to the April
16 12th position and to discuss it with each other.
17 Perhaps April 30th is too late -- or too early and
18 perhaps May 15 may be more appropriate, but nonetheless
19 we feel there has to be an end to the process because
20 we cannot participate in a totally open-ended process
21 such as this. And those are my submissions.

22 MADAM CHAIR: Thank you.

23 MR. MARTEL: Could I ask one question,
24 and I am not sure you are in a position to answer it.
25 Would it be possible for you to engage in both

1 processes if there was an ultimate -- if there was a
2 deadline that had to be met or a date where both had to
3 be completed; in other words, you don't want it to run
4 on and on and on?

5 MS. KLEER: We would agree to that as
6 long as it was a reasonable time frame. We cannot --
7 six months would be too long. We have done our budgets
8 for participation in the hearing and not in the
9 negotiation process; therefore, we need to have a
10 reasonable time frame.

11 We were suggesting April 30th. It may be
12 more appropriate to talk about May 31st, but it has to
13 be a limited time frame and I think six months is too
14 long.

15 MS. SWENARCHUK: Madam Chair and Mr.
16 Martel, we have reached a similar conclusion to that
17 that has been presented to you by Ms. Kleer.

18 And in addition it is our view, in light
19 of the process, that we do not expect to receive from
20 the Ministry a changed position that would
21 substantially change or perhaps even significantly
22 change our terms and conditions. We face the same
23 problem with regard to budgetary and time constraints
24 as Ms. Kleer outlined but, in addition, of course we
25 are in the process now of preparing our own case which

1 we expect to present following the satellite hearings.

2 Nothing during this course of these
3 negotiations has suggested to us that we should change
4 the plans we had with regard to preparation of our
5 case. It is now urgent for us to put our priority of
6 time and resources into that process and we simply do
7 not have the resources, either in terms of personnel or
8 finances, to continue two processes especially when we
9 are convinced that the negotiating process is not going
10 to be productive.

11 With regard to the date for final terms
12 and conditions, I see merit in both paradox, being Ms.
13 Kleer's position and Mr. Cosman's position. I think,
14 in accordance with Ms. Kleer, we might as well wind it
15 up and file those conditions soon. The proviso that I
16 would add is the one that is already in the Board's
17 rule and that is that the parties which are able to
18 persuade the Board that there are some reasonable
19 ground to change their terms and conditions at some
20 later date which may be, as Mr. Cosman is suggesting,
21 even at the end of all the evidence and argument and
22 that the Board will look reasonably upon those
23 requests, but I think it would in fact be helpful to
24 us, as the party that's going to proceed after the
25 satellite hearings, to be clear on the other parties'

1 - positions.

2 As I say, we are not confident that
3 continuing the negotiating process is going to result
4 in any significant change.

5 MADAM CHAIR: Thank you Ms. Swenarchuk.
6 Mr. Freidin?

7 Is there anyone else who wishes to speak
8 to this matter?

9 Dr. Quinney?

10 We might hear from Mr. Freidin last.

11 DR. QUINNEY: Thank you, Madam Chair.

12 The Ontario Federation of Anglers &
13 Hunters has been encouraged by these recent negotiating
14 process and while, similar to other parties, lack of
15 finances is a terrible problem with us, we wish that
16 process to continue for the very simple reason that
17 ultimately we believe there is a chance here that
18 overall the hearings can be expedited through this
19 secondary process, if you like.

20 So in summary then, my Federation
21 supports the position of both OFIA/OLMA and the
22 Ministry of the Environment on this.

23 MADAM CHAIR: Thank you, Dr. Quinney.

24 MR. FREIDIN: Madam Chair, I support the
25 submissions made by MOE and support those made by OFIA

1 and OFAH. I share the concerns voiced by Mr. Campbell
2 as to the setting of the specific date for the filing
3 of terms and conditions now.

4 I would like to indicate in response to a
5 question that you asked, Mr. Martel, and you asked
6 whether all the issues had been canvassed. I think Mr.
7 Campbell said that the list he gave you was not all
8 conclusive but we touched on all areas and what he was
9 referring to when he said the list is not all inclusive
10 are the things which the Ministry of Natural Resources
11 has undertaken to get back to all of the parties by
12 April the 12th on.

13 There have been substantial matters which
14 were discussed and the MNR has undertaken to provide in
15 writing a position of the negotiating team on those
16 issues. There are other specific issues which must be
17 addressed. I respond then to the question that you
18 asked, Madam Chair, and that was whether the
19 negotiations were ongoing. They are and I believe that
20 the negotiation process was instrumental in starting an
21 important round of discussions, which had really not
22 taken place previously.

23 We met with every party, other than
24 Treaty No. 3, on at least one occasion during those two
25 weeks. We have since the negotiations ended met with

1 Forests for Tomorrow, OFAH, Nishnawbe-Aski Nation and
2 we have another meeting set for Friday with one of the
3 parties to continue those discussions. Those
4 discussions are essential for the Ministry of Natural
5 Resources to in fact be able respond to each specific
6 term and condition with a yes, no or let's see where we
7 are, and those negotiations in the view of the Ministry
8 should continue.

9 So I wanted to make it clear that the
10 consolidated response that Mr. Campbell referred to is
11 not a consolidated response by the Ministry on
12 absolutely every term and condition by April the 12th.
13 It is a response to the large and complex issues of the
14 type that Mr. Campbell referred to. We are going to
15 get back to all of the parties on those and we wish to
16 continue with negotiations individually with the
17 various parties on their terms and conditions.

18 Ms. Swenarchuk says she doesn't expect to
19 receive much from MNR that is going to change their
20 position and all I can say to her is give us a chance.
21 And for that reason again I adopt the submissions made
22 by Mr. Campbell.

23 Addressing the submission of Ms. Kleer
24 about wanting the position of the Ministry on a
25 specific matter as opposed to the position that the

1 negotiating team is willing to recommend to senior
2 management of the Ministry, I can only respond by
3 saying that we believe this is a responsible way to
4 conduct these negotiations. It is important for us to
5 make sure that when we go to senior management we have
6 a good understanding of what the various people want,
7 what we think we can accommodate and, therefore, what
8 we can recommend to senior management.

9 We, therefore, do not support the
10 submission that there is a need to have a final date on
11 which the MNR position itself be given as opposed to
12 the negotiating team giving its position in terms of
13 what it was willing to recommend to the various parties
14 by April the 12th.

15 I really don't think there is anything
16 else I wish to submit. Thank you.

17 MADAM CHAIR: Thank you, Mr. Freidin.

18 We agree to defer the April 3rd deadline
19 in terms of receiving the parties' finalized terms and
20 conditions.

21 Will we be receiving a very brief report
22 on the negotiations?

23 MR. CAMPBELL: Yes, we expect to be in a
24 position to file that next Monday. You will be
25 receiving a brief report.

1 MADAM CHAIR: All right, thank you.

2 We will wait then until the April 12th
3 deadline when the Ministry of Natural Resources will
4 respond to the parties and Mr. Martel and I would like
5 to meet with the parties soon after that, some time the
6 week of the 17th to canvass your views, your initial
7 reactions to what the Ministry has come back with and
8 we won't make any other decisions about dates until
9 then.

10 Okay. Thank you very much. We will
11 adjourn until 8:30 tomorrow morning.

12 ---Whereupon the hearing adjourned at 5:05 p.m., to be
13 reconvened on Tuesday, March 27th, 1990 commencing
14 at 8:30 a.m.

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